

**ECONOMIC DEVELOPMENT CORPORATION AGENDA
BOARD OF DIRECTORS REGULAR MEETING
AUGUST 26, 2021 AT 6:00 PM
CITY COUNCIL CHAMBERS, 405 MUNICIPAL DRIVE**

I. CALL TO ORDER

II. ROLL CALL

III. VISITOR AND CITIZEN FORUM

At this time, any person may address the board or governing body, provided that an official 'Speaker's Request Form' has been submitted to the secretary prior to the start of the meeting. All comments must be directed towards the body as a whole, rather than individual members or staff. All speakers must limit their comments to the subject matter as listed on the 'Speaker's Request Form.' No formal action can be taken nor discussion held regarding these items.

IV. EXECUTIVE SESSION

- A. **PURSUANT TO §551.071** — Consultation with the City Attorney pertaining to any matter in which the duty of the City Attorney under the Texas Disciplinary Rules of Professional Conduct may conflict with the Open Meetings Act, including discussion of any item posted on the agenda, legal issues regarding the Open Meetings Act, and the following:
1. 1170 E. Kennedale Parkway Lease Agreement
 2. Kennedale TownCenter Economic Development Agreement and Ground Lease
 3. Chapter 380 Agreement with Karmali Holdings, Inc.
- B. **PURSUANT TO §551.072** — Deliberation regarding the purchase, exchange, lease, or value of real property:
1. 1170 E. Kennedale Parkway Lease Agreement
 2. Kennedale TownCenter Economic Development Agreement and Ground Lease
 3. Chapter 380 Agreement with Karmali Holdings, Inc.
- C. **PURSUANT TO §551.087** — (1) Deliberation regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or (2) to deliberate the offer of a financial or other incentive to a business prospect described by Subdivision (1):
1. Kennedale TownCenter Economic Development Agreement and Ground Lease
 2. Chapter 380 Agreement with Karmali Holdings, Inc.

V. RECONVENE INTO OPEN SESSION, AND TAKE ACTION NECESSARY PURSUANT TO EXECUTIVE SESSION, IF NEEDED

VI. REPORTS AND ANNOUNCEMENTS

- A. Chamber of Commerce Report
- B. Board member reports and announcements
- C. Staff reports and announcements

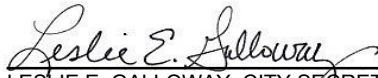
VII. REGULAR ITEMS

- A. Consider approval of the minutes for a regular meeting held May 25, 2021
- B. Review and accept the KEDC Financial Report for May 2021
- C. Review and accept the KEDC Financial Report for June 2021
- D. Review and accept the KEDC Financial Report for July 2021
- E. Discuss and consider a Fifth Amendment to the Lease Purchase Agreement for 1170 E Kennedale Parkway (Red's Roadhouse)
- F. Discuss and consider consent to assignment and amendments to the Kennedale TownCenter Economic Development Agreement and Ground Lease
- G. Discuss and consider action regarding option to repurchase property pursuant to 380 Agreement with Karmali Holdings, Inc. and authorize Executive Director to execute all documents to repurchase

VIII. ADJOURNMENT

CERTIFICATION

I DO HEREBY CERTIFY THAT THE AUGUST 26, 2021 ECONOMIC DEVELOPMENT CORPORATION AGENDA WAS POSTED INSIDE THE MAIN ENTRANCE OF CITY HALL (405 MUNICIPAL DRIVE), IN A PLACE CONVENIENT AND READILY ACCESSIBLE TO THE GENERAL PUBLIC AT ALL TIMES; AND THAT SAID AGENDA WAS POSTED AT LEAST SEVENTY-TWO (72) HOURS PRECEDING THE SCHEDULED TIME OF SAID MEETING, IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOVERNMENT CODE.


LESLIE E. GALLOWAY, CITY SECRETARY

In compliance with the Americans with Disabilities Act (ADA), the City of Kennedale will provide for reasonable accommodations for persons attending meetings. This facility is wheelchair accessible and accessible parking spaces are available. Requests for sign interpreter services must be made forty-eight (48) hours prior to the meeting by calling 817-985-2104 or (TTY) 1-800-735-2989.

CREATED 3/6/2020 2:41 PM

POSTED _____ (DATE) _____ (TIME)

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: AUGUST 26, 2021

AGENDA ITEM NUMBER: EXECUTIVE SESSION ITEM IV.A.1.

SUBJECT

1170 E. Kennedale Parkway Lease Agreement

ORIGINATED BY

Leslie E. Galloway, Interim City Manager

SUMMARY

RECOMMENDATION

ATTACHMENTS

1.	Pennington-Reds Road House 5th Amendment	Pennington-Reds Road House 5th Amendment.pdf
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STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: AUGUST 26, 2021

AGENDA ITEM NUMBER: EXECUTIVE SESSION ITEM IV.A.2.

SUBJECT

Kennedale TownCenter Economic Development Agreement and Ground Lease

ORIGINATED BY

Leslie E. Galloway, Interim City Manager

SUMMARY

RECOMMENDATION

ATTACHMENTS

1.	TownCenter Development Agreement RTD (7-3-21) Redline DAL comments (002)	TownCenter Development Agreement RTD (7-3-21) Redline DAL comments (002).pdf
2.	TownCenter Ground Lease RTD (7-3-21) Redline DAL comments	TownCenter Ground Lease RTD (7-3-21) Redline DAL comments.pdf

STAFF REPORT TO THE BOARD OF DIRECTORS

Date: August 26, 2021

Agenda Item No: PURSUANT TO §551.071 — Consultation with the City - 3.

I. Subject:

Chapter 380 Agreement with Karmali Holdings, Inc.

II. Summary:

III. Recommendation:

IV. Alternative Actions:

V. Attachments:

1.	380 Agreement - Karmali Holdings - comp	380 Agreement - Karmali Holdings - comp.pdf
2.	EDC_Special Warranty Deed - comp	EDC_Special Warranty Deed - comp.pdf

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: AUGUST 26, 2021

AGENDA ITEM NUMBER: EXECUTIVE SESSION ITEM IV.B.1.

SUBJECT

1170 E. Kennedale Parkway Lease Agreement

ORIGINATED BY

Leslie E. Galloway, Interim City Manager

SUMMARY

RECOMMENDATION

ATTACHMENTS

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: AUGUST 26, 2021

AGENDA ITEM NUMBER: EXECUTIVE SESSION ITEM IV.B.2.

SUBJECT

Kennedale TownCenter Economic Development Agreement and Ground Lease

ORIGINATED BY

Leslie E. Galloway, Interim City Manager

SUMMARY

RECOMMENDATION

ATTACHMENTS

STAFF REPORT TO THE BOARD OF DIRECTORS

Date: August 26, 2021

Agenda Item No: PURSUANT TO §551.072 — Deliberation regarding the - 3.

I. Subject:

Chapter 380 Agreement with Karmali Holdings, Inc.

II. Summary:

III. Recommendation:

IV. Alternative Actions:

V. Attachments:

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: AUGUST 26, 2021

AGENDA ITEM NUMBER: EXECUTIVE SESSION ITEM IV.C.1.

SUBJECT

Kennedale TownCenter Economic Development Agreement and Ground Lease

ORIGINATED BY

Leslie E. Galloway, Interim City Manager

SUMMARY

RECOMMENDATION

ATTACHMENTS

STAFF REPORT TO THE BOARD OF DIRECTORS

Date: August 26, 2021

Agenda Item No: PURSUANT TO §551.087 — (1) Deliberation regarding - 2.

I. Subject:

Chapter 380 Agreement with Karmali Holdings, Inc.

II. Summary:

III. Recommendation:

IV. Alternative Actions:

V. Attachments:

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: AUGUST 26, 2021

AGENDA ITEM NUMBER: REPORTS AND ANNOUNCEMENTS ITEM VI.A.

SUBJECT

Chamber of Commerce Report

ORIGINATED BY

Leslie E. Galloway, Interim City Manager

SUMMARY

At this time, Interim City Manager Leslie Galloway, a member of the Kennedale Area Chamber of Commerce (KACC) Board, may provide updates and announcements from the Chamber.

RECOMMENDATION

ATTACHMENTS

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: AUGUST 26, 2021

AGENDA ITEM NUMBER: REPORTS AND ANNOUNCEMENTS ITEM VI.B.

SUBJECT

Board member reports and announcements

ORIGINATED BY

SUMMARY

At this time, any member of the EDC Board of Directors may offer updates to the Board.

RECOMMENDATION

ATTACHMENTS

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: AUGUST 26, 2021

AGENDA ITEM NUMBER: REPORTS AND ANNOUNCEMENTS ITEM VI.C.

SUBJECT

Staff reports and announcements

ORIGINATED BY

Leslie E. Galloway, Interim City Manager

SUMMARY

At this time, Interim City Manager Leslie Galloway and/or any other staff member may offer updates to the Board.

RECOMMENDATION

ATTACHMENTS

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: AUGUST 26, 2021

AGENDA ITEM NUMBER: REGULAR SESSION ITEM VII.A.

SUBJECT

Consider approval of the minutes for a regular meeting held May 25, 2021

ORIGINATED BY

Rosie Ericson, Board Secretary

SUMMARY

Please see the attached minutes for your approval.

RECOMMENDATION

ATTACHMENTS

1.	2021_05.25 EDC Minutes - Unapproved	2021_05.25 EDC Minutes - Unapproved.doc
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ECONOMIC DEVELOPMENT CORPORATION MINUTES

BOARD OF DIRECTORS REGULAR MEETING | MAY 25, 2021 AT 6:00 PM
CITY COUNCIL CHAMBERS, 405 MUNICIPAL DRIVE

MEMBERS OF THE PUBLIC MAY JOIN BY VISITING
WWW.CITYOFKENNEDEALE.COM/JOINMEETING AND/OR BY DIALING
1-877-853-5257 (TOLL-FREE) AND USING ACCESS CODE 76060 –76060

I. CALL TO ORDER

President Mark Yeary called the meeting to order at 6:08 p.m.

II. ROLL CALL

Participating in Person: President Mark Yeary, Place 6; Councilmember Julie Jacobson, Place 1; Darold Tippey, Place 4 Josh Altom, Place 5; **Via Videoconference:** Marcel Terry, Place 2, April Coltharp, Place 7; **Absent:** Andrew Schaffer, Place 3. **Staff Participating in Person:** City Manager and EDC Executive Director George Campbell, Director of Planning and Economic Development Melissa Dailey, Director of Finance and Information Technology Lakeita Sutton, Board Secretary Rosie Ericson

Immediately following roll call, President Yeary adjourned into Executive Session at 6:09 p.m.

III. EXECUTIVE SESSION

The Board may consult with its attorney pertaining to any matter in which the duty of its attorney under the Texas Disciplinary Rules of Professional Conduct may conflict with the Open Meetings Act, including discussion of any item posted on the agenda. The Board will also meet in closed session pursuant to §551.072 of the Texas Government Code to deliberate the purchase, lease, or value of real property:

- A. Discussion regarding the Development Agreement for TownCenter
- B. Sale of 13-acre EDC-owned property on Linda Road, known as Lot1A2, Block 1 of the Harris Corporation Addition
- C. Lease Agreement regarding 1170 E. Kennedale Pkwy

IV. RECONVENE INTO OPEN SESSION, AND TAKE ACTION NECESSARY PURSUANT TO EXECUTIVE SESSION, IF NEEDED

The Board reconvened into open session at 6:50 p.m.

Motion To Approve. Action Authorize the Executive Director to negotiate finalize and recommend the contract of sale 13-acre EDC-owned property on Linda Road and present it to the City Council.

Motion By Altom Seconded By Tippey. Motion passes 4-0-1, with Councilmember Jacobson abstaining.

V. REPORTS AND ANNOUNCEMENTS

A. Chamber of Commerce Report

Executive Director George Campbell noted that the Chamber Board had not been very active in the past year, but had recently met twice via videoconference and plan to hold a luncheon on June 16 with keynote speaker Victor Vandergriff, TxDOT Transportation Commissioner for North Texas, who has vast knowledge of the transportation infrastructure statewide. Campbell also noted that the annual golf tournament fundraiser on May 24 included 21 teams.

B. Board member reports and announcements

There were no announcements at this time.

C. Staff reports and announcements

There were no announcements at this time.

VI. REGULAR ITEMS

- A. Elect a Vice President of the Economic Development Corporation Board

Motion To Approve. Action Appoint Josh Altom as EDC Vice President. **Motion By** Tippey **Seconded By** Coltharp. **Motion passes unanimously**

- B. Consider approval of the minutes from the March 23, 2021 regular meeting

Motion To Approve. Action Approve the minutes from the March 23, 2021 regular meeting. **Motion By** Coltharp and **Seconded By** Altom. **Motion passes unanimously**

- C. Review and accept the KEDC Financial Report for March 2021

Director of Finance Lakeita Sutton stated that the average sales tax received was \$44,334 and that cash available was \$811,000.

Motion To Approve. Action Approve the KEDC Financial Report for March 2021. **Motion By** Tippey **Seconded By** Altom. **Motion passes unanimously.**

- D. Review and accept the KEDC Financial Report for April 2021

Director of Finance Lakeita Sutton stated that for the month of April the average sales tax was \$30,071 and that the ending cash balance was \$854,539 with revenues at 54.4% with expenditures at 68% for the month of April.

Motion To Approve. Action Approve the KEDC Financial Report for April 2021. **Motion By** Tippey **Seconded By** Altom. **Motion passes unanimously.**

- E. Discuss and consider approval of lease extension for Red's Roadhouse 1170 E. Kennedale Parkway

Executive Director George Campbell recommended approval of this fifth lease extension agreement, which expired in November 2020. There was some discussion of the history of this agreement, the options available, and the different parties involved. Councilmember Jacobson requested a copy of the original agreement. Mr. Campbell stated that the Pennington Family had the option to purchase the land, but that the proceeds would benefit the Bloxom Foundation – rather than the EDC. Therefore, the Board has continued to extend the lease year by year so that the EDC would continue to receive revenue from the lease.

Motion To Approve. Action Approve the lease extension for Red's Roadhouse 1170 E. Kennedale Parkway through November 2021. **Motion By** Altom. **Seconded By** Coltharp. **Motion passes 4-1-0**, with Councilmember Jacobson voting against.

- F. Authorize the Executive Director to make an application for the rezoning of the 13-acre EDC on Linda Road, known as Lot 1A2, Block 1 of the Harris Corporation Addition, from Industrial (I) to Neighborhood Village (NV)

Richard Weber, 2703 Crestmoor Ct., Arlington TX 76016, spoke against this item.

Motion To Approve. Action Authorize the Executive Director to make an application for rezoning and submit the application to the City Council for consideration on the 13-acre EDC on Linda Road, known as Lot1A2, Block 1 of the Harris Corporation Addition, from Industrial (I) to Neighborhood Village (NV). **Motion By** Tippey. **Seconded By** Terry. **Motion passes 4-0-1**, with Councilmember Jacobson abstaining.

- G. Authorize the Executive Director to negotiate, finalize and execute a lease agreement with Etron, Inc. for the lease of 201 W Kennedale Parkway, Building 1 in TownCenter, and forward the same to City Council for its approval

Executive Director George Campbell gave an overview of the space vacated by V-Fit that would, under this agreement, be used by Etron for both warehouse and retail purposes at full market rent, with Etron providing the necessary interior renovations.

Motion to Approve. Action Authorize the Executive Director to negotiate finalize and execute a lease agreement with Etron for the lease of 201 W Kennedale Parkway Building 1 in TownCenter

upon the approval from the City Council. **Motion By** Councilmember Jacobson **Seconded By** Altom. **Motion passes unanimously.**

VII. ADJOURNMENT

Motion To Adjourn. Action Adjourn. Motion By Coltharp, **Seconded By** Altom. **Motion passes unanimously.**

President Yeary adjourned the meeting at 7:48 p.m.

APPROVED:

ATTEST:

EDC PRESIDENT, MARK YEARY

ROSIE ERICSON, BOARD SECRETARY

UNAPPROVED MINUTES

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: AUGUST 26, 2021

AGENDA ITEM NUMBER: REGULAR SESSION ITEM VII.B.

SUBJECT

Review and accept the KEDC Financial Report for May 2021

ORIGINATED BY

Lakeita Sutton, Director of Finance and Information Technology

SUMMARY

RECOMMENDATION

ATTACHMENTS

1.	2021_05 EDC Monthly Financials	2021_05 EDC Monthly Financials.pdf
2.	05_2021 Sales Tax Update-EDC	05_2021 Sales Tax Update-EDC.pdf

**KENNEDALE ECONOMIC DEVELOPMENT CORPORATION
ANNUAL PROGRAM OF SERVICES
MAY 2021**

MONTHLY INFORMATION

1. \$69,300 in Sales Tax Revenue

Rental Fees, MMD Tax and Rental Insurance are reported on the Accrual Basis of Accounting, while all other revenues and expenditures are reported on the Cash Basis.



FINANCE DIRECTOR LAKEITA SUTTON

ADDITIONAL INFORMATION

FUND 15 - OPERATING FUND (EDC INVOICES AND REVENUE ARE RECEIVED IN THIS FUND)

FUND 19 - CAPITAL BOND FUND (CLOSED IN FY 18)

FUND 95 - RESERVE FUND FOR DEBT REQUIREMENTS

CASH POSITION

CATEGORY	DESCRIPTION	YTD
BEGINNING CASH BALANCE - FUND 15	(Operating Cash)	\$ 801,728
BEGINNING CASH BALANCE - FUND 95	(Required Reserves)	\$ 125,716
		927,444
BEGINNING AVAILABLE CASH - TOTAL		801,728
TOTAL REVENUES MINUS EXPENDITURES FOR MONTH		\$ 70,388
ENDING CASH BALANCE - FUND 15	(Operating Cash)	\$ 867,374
ENDING CASH BALANCE - FUND 95	(Required Reserves)	\$ 125,717
ENDING CASH BALANCE - TOTAL		\$ 993,091
UNAVAILABLE CASH - EARMARKED		
RESERVES FOR LEVERAGE NOTE	(Required Reserves)	\$ 125,717
TOTAL UNAVAILABLE CASH		\$ 125,717
AVAILABLE CASH		\$ 867,374

**Due to prior period adjustments, beginning cash balance plus monthly income will not always be an exact match for ending cash balance*

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2020-2021 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED MAY 31, 2021**

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	May-21	May-21	% Budget
REVENUES				
MMD TAX CURRENT YEAR	\$ 35,000	\$ -	\$ -	
SALES TAX	420,148	69,300	296,748	70.6%
INVESTMENT INCOME FUND 15	2,000	7	308	15.4%
INVESTMENT INCOME FUND 95	500	1	49	
MISCELLANEOUS INCOME	30,000	2,972	23,352	77.8%
INSURANCE REIMBURSEMENT	-	-	-	
LAND PROCEEDS		-	-	
RENTAL FEES - SHOPPING CTR	236,792	19,543	164,695	69.6%
RENTAL INSURANCE	-	-	-	
SALES OF ASSETS	-	-	-	
PROCEEDS-DEBT/LOAN/LEASE	-	-	-	
TOTAL REVENUES	\$ 724,440	\$ 91,823	\$ 485,152	67.0%

EXPENDITURES				
ADMINISTRATION	218,387	11,976	115,824	53.0%
DEBT SERVICE	306,132	4,656	276,456	90.3%
TOWN SHOPPING CENTER	82,495	4,803	44,690	54.2%
TOWN CENTER REDEVELOPMENT	-	-	-	
TOTAL EXPENDITURES	\$ 607,014	\$ 21,435	\$ 436,970	72.0%

Total Revenues Over (Under) Exp	\$ 117,426	\$ 70,388	\$ 48,182	
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Other Financing Sources (Uses):				
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Operating Transfer to/from General Fund	-	-	-	
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Total Other Financing Sources (Uses):	-	-	-	
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Net Change in Fund Balance	\$ 117,426			
Fund Balance Oct 1	898,805			

Ending Fund Balance	\$ 1,016,231
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AVERAGE DAILY EXPENDITURES	\$ 1,663
Number of Days In Reserve	611
Fund Balance as a % of Expenditures	167%

	PRIOR FISCAL YEAR		
	BUDGET	FY ACTUAL	
	FY 2019-2020	FY 2019-2020	
	Original Budget	MONTH May-20	Y-T-D May-20 % Budget
	\$ 35,000	\$ -	\$ -
	400,141	49,804	276,148 69.0%
	4,000	122	3,435 85.9%
	2,000	27	988
	30,120	86	13,069 43.4%
			-
	150,368		
	180,000	11,980	142,432 79.1%
	-	-	-
		-	-
		-	-
		-	-
	\$ 801,629	\$ 62,019	\$ 436,072 54.4%

	169,377	10,378	98,208 58.0%
	323,570	4,656	273,455 84.5%
	79,651	4,161	50,578 63.5%
	-	-	-
	\$ 572,598	\$ 19,195	\$ 422,241 74%

	\$ 229,031	\$ 42,824	\$ 13,831
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	\$ 229,031		
	\$ 669,774		

	\$ 898,805
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	\$ 1,569
	573
	157%

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2020-2021 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED MAY 31, 2021**

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	May-21	May-21	% Budget
REVENUES				
MMD TAX CURRENT YEAR	\$ 35,000	\$ -	\$ -	
SALES TAX	420,148	69,300	296,748	70.6%
INVESTMENT INCOME	2,000	7	308	15.4%
MISCELLANEOUS INCOME	30,000	2,972	23,352	77.8%
INSURANCE REIMBURSEMENT		-	-	
LAND PROCEEDS	-	-	-	
RENTAL FEES - SHOPPING CTR	236,792	19,543	164,695	69.6%
RENTAL INSURANCE		-	-	
SALES OF ASSETS	-	-	-	
PROCEEDS-DEBT/LOAN/LEASE	-	-	-	
TOTAL REVENUES	\$ 723,940	\$ 91,822	\$ 485,103	67.0%

EXPENDITURES				
ADMINISTRATION	218,387	11,976	115,824	53.0%
DEBT SERVICE	306,132	4,656	276,456	90.3%
TOWN SHOPPING CENTER	82,495	4,803	44,690	54.2%
TOWN CENTER REDEVELOPMENT	\$ -	-	-	
TOTAL EXPENDITURES	\$ 607,014	\$ 21,435	\$ 436,970	72.0%

Total Revenues Over (Under) Exp	\$ 116,926	\$ 70,387	\$ 48,133	
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Other Financing Sources (Uses):				
Operating Transfer to / from General Fund	-	-	-	

Total Other Financing Sources (Uses):	-	-	-	
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Net Change in Fund Balance	\$ 116,926			
Fund Balance Oct 1	770,219			
Ending Fund Balance	\$ 887,145			

AVERAGE DAILY EXPENDITURES	\$ 1,663
Number of Days In Reserve	533
Fund Balance as a % of Expenditures	146%

	PRIOR FISCAL YEAR		
	BUDGET	FY ACTUAL	
	FY 2019-2020	FY 2019-2020	
	Original Budget	MONTH May-20	Y-T-D May-20 % Budget
	\$ 35,000	\$ -	\$ -
	400,141	\$ 49,804	276,148 69.0%
	4,000	122	3,435 85.9%
	30,120	86	13,069 43.4%
		-	-
	150,368	-	150,368
	180,000	11,980	142,432 79.1%
	-	-	-
		-	-
		-	-
\$ 799,629	\$ 61,992	\$ 585,452	73.2%

	169,377	10,378	98,208 58.0%
	323,570	4,656	273,455 84.5%
	79,651	4,161	50,578 63.5%
	-	-	-
\$ 572,598	\$ 19,195	\$ 422,241	73.7%

\$ 227,031	\$ 42,797	\$ 163,211	
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\$ 227,031			
\$ 543,188			

\$ 770,219

\$ 1,569
491
135%

EDC ADMIN

EXPENDITURES	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21		Y-T-D	Y-T-D
	Original Budget	May-21	May-21	% Budget
PRINTED SUPPLIES	\$ 2,000	\$ -	\$ -	0.0%
GENERAL OFFICE SUPPLIES	50	-	-	0.0%
POSTAGE	50	-	-	0.0%
SUPPLIES TOTAL	2,100	-	-	0.0%
ADVERTISING	1,200	-	-	
ASSOCIATION DUES/PUBLICATIONS	3,500	-	1,170	33.4%
TRANING/SEMINARS	250	-	-	0.0%
LEGAL SERVICES	15,000	1,233	10,328	68.9%
AUDIT SERVICES	4,250	-	4,250	100.0%
SPECIAL SERVICES	42,838	1,050	5,414	12.6%
FILING FEES	-			
ENGINEERING SERVICES				
TRAVEL	100	-	-	
ENGINEERING SERVICES	-	-	-	
ADMIN CHARGE-GENERAL FUND	116,318	9,693	77,545	66.7%
FUNCTIONAL GRANT	32,831	-	17,117	52.1%
LAND	-			
SUNDRY TOTAL	216,287	11,976	115,824	53.6%
TOTAL EDC ADMIN EXPENDITURES	\$ 218,387	\$ 11,976	\$ 115,824	53.04%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-2020		
Original Budget	MONTH May-20	Y-T-D May-20	Y-T-D % Budget
\$ 2,000	\$ -	-	0.0%
50	-	-	0.0%
50	-	-	0.0%
2,100	-		0.0%
1,200	204	204	
3,395	-	1,125	33.1%
250	-	-	0.0%
14,925	481	4,331	29.0%
4,250	-	4,250	100.0%
975	-	222	22.8%
	-	-	
100			0.0%
-			
116,318	9,693	77,545	66.7%
25,864	-	10,531	40.7%
167,277	10,378	98,208	58.7%
\$ 169,377	\$ 10,378	\$ 98,208	58.0%

EDC DEBT SERVICE

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	May-21	May-21	% Budget
EXPENDITURES				
2007 \$1.2M TAX BOND INTEREST	\$ 42,048	\$ -	\$ 42,047	100.0%
2007 \$1.2M TAX BOND PRINCIPAL	70,000	-	70,000	100.0%
2011 \$1.7M TX LEVERAGE INT	9,196	751	6,299	68.5%
2011 \$17.M TX LEVERAGE PRIN	46,680	3,905	30,951	66.3%
2020 \$1.26M GO REFUNDING PRIN	115,000	-	115,000	100.0%
2020 \$1.26M GO REFUNDING INT	23,208	-	12,159	52.4%
TRANSFER OUT-DEBT SERV FUND	-	-	-	
TOTAL EDC DEBT EXPENDITURES	\$ 306,132	\$ 4,656	\$ 276,456	90.3%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-20		
Original Budget	MONTH May-20	Y-T-D May-20	Y-T-D % Budget
\$ 46,566		\$ 46,496	99.8%
65,000		65,000	100.0%
18,122	875	10,524	58.1%
41,982	3,781	28,685	68.3%
151,900	-	122,750	80.8%
\$ 323,570	\$ 4,656	\$ 273,455	84.5%

EDC TOWNCENTER SHOPPING CENTER

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	May-21	May-21	% Budget
EXPENDITURES				
BUILDING MAINTENANCE	\$ 54,195	\$ 3,599	\$ 24,911	46.0%
ELECTRIC SERVICES	5,700	422	3,173	55.7%
INSURANCE - PROPERTY	13,000	-	9,979	76.8%
SPECIAL SERVICES	9,600	782	6,627	69.0%
TOTAL EDC TOWNCENTER EXPENDITURES	\$ 82,495	\$ 4,803	\$ 44,690	54.2%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-20		
Original Budget	MONTH May-20	Y-T-D May-20	Y-T-D % Budget
\$ 54,951	\$ 3,606	\$ 34,094	62.0%
5,700	55	2,980	52.3%
13,000	-	9,976	76.7%
6,000	500	3,528	58.8%
\$ 79,651	\$ 4,161	\$ 50,578	63.5%

EDC TOWNCENTER REDEVELOPMENT

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	May-21	May-21	% Budget
EXPENDITURES				
ENGINEERING SERVICES	\$ -	\$ -	\$ -	
CONSTRUCTION	-	-	-	
TOTAL EDC TOWNCENTER REDEVELOPMENT EXPENDITURES	\$ -	\$ -	\$ -	

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-20		
Original Budget	MONTH May-20	Y-T-D May-20	Y-T-D % Budget
		\$ -	
	-	-	
\$ -	\$ -	\$ -	

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2020-2021 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED MAY 31, 2021**

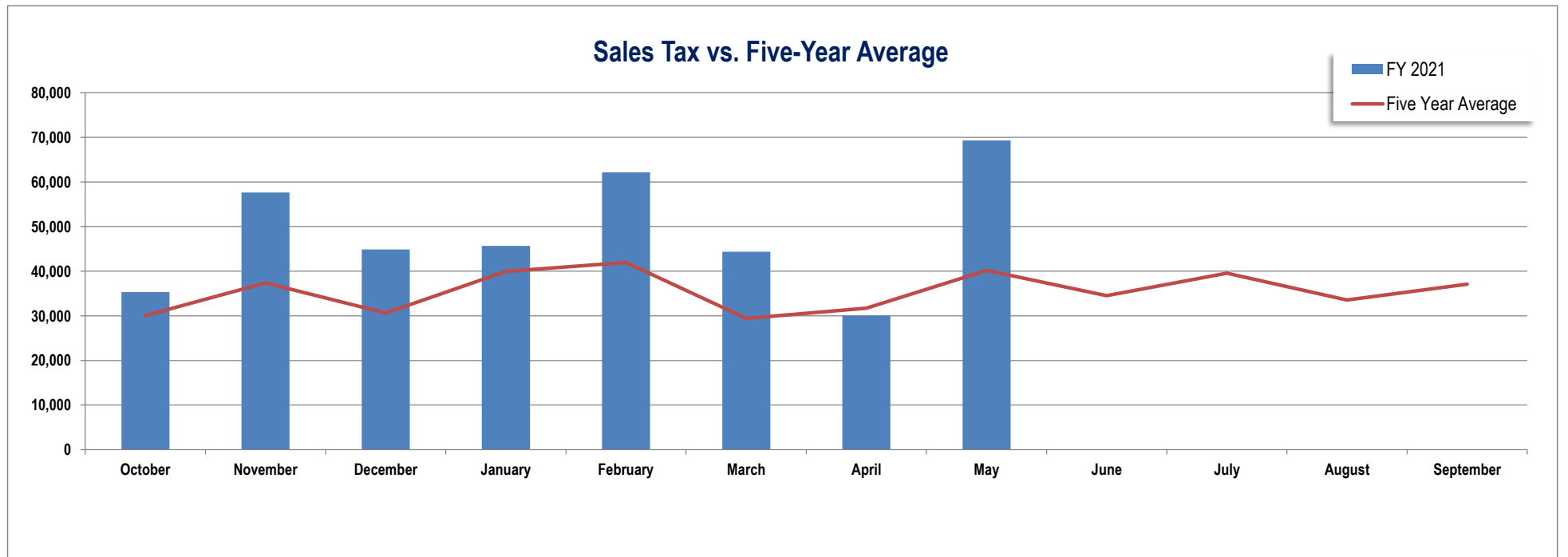
EDC BOND RESERVE FUND

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	May-21	May-21	% Budget
REVENUES				
INVESTMENT INCOME	500	1	\$ 49	
TOTAL REVENUES	\$ 500	\$ 1	\$ 49	
EXPENDITURES				
ADMINISTRATION	\$ -	-	-	
TOTAL EXPENDITURES	\$ -	\$ -	\$ -	
Total Revenues Over (Under) Exp	\$ 500	\$ 1	\$ 49	
Net Change in Fund Balance	\$ 500			\$ -
Fund Balance Oct 1	128,586			
Ending Fund Balance	\$ 129,086			

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-2020	FY 2019-2020		
Original Budget	MONTH May-20	Y-T-D May-20	Y-T-D % Budget
2,000	27	\$ 988	
\$ 2,000	\$ 27	\$ 988	
	-	-	
\$ -	\$ -	\$ -	
\$ 2,000	\$ 27	\$ 988	
\$ 2,000			
\$ 126,586			
\$ 128,586			

EDC Sales Tax By Month

Year	October	November	December	January	February	March	April	May	June	July	August	September	Total
FY2021	35,291	57,626	44,861	45,645	62,176	44,334	30,071	69,300					\$ 389,304
FY2020	45,962	39,056	45,450	36,037	64,105	42,654	37,725	49,804	44,467	40,078	45,748	49,172	\$ 540,258
FY2019	31,048	38,679	39,362	88,360	45,433	36,033	34,603	46,432	38,783	43,510	36,757	47,143	\$ 526,144
FY2018	34,607	38,169	28,985	31,808	54,501	31,672	41,253	43,121	36,295	41,089	39,590	29,697	\$ 450,787
FY2017	29,583	38,719	27,285	29,652	35,265	26,215	29,043	33,374	26,747	33,648	16,530	28,850	\$ 354,908
FY2016	31,046	39,712	32,662	25,293	38,669	29,196	26,505	38,181	27,906	28,195	29,231	30,459	\$ 377,055
FY2015	23,985	31,479	27,515	24,594	35,857	24,104	27,064	39,783	42,821	55,252	48,766	59,232	\$ 440,453
FY2014	21,990	29,867	31,661	22,458	32,594	23,228	26,412	31,319	25,832	23,976	28,866	22,659	\$ 320,861
FY2013	33,617	31,297	23,446	20,135	30,003	20,791	20,318	32,020	21,136	22,435	27,973	26,025	\$ 309,197



STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: AUGUST 26, 2021

AGENDA ITEM NUMBER: REGULAR SESSION ITEM VII.C.

SUBJECT

Review and accept the KEDC Financial Report for June 2021

ORIGINATED BY

Lakeita Sutton, Director of Finance and Information Technology

SUMMARY

RECOMMENDATION

ATTACHMENTS

1.	2021_06 EDC Monthly Financials	2021_06 EDC Monthly Financials.pdf
2.	06_2021 Sales Tax Update-EDC	06_2021 Sales Tax Update-EDC.pdf

**KENNEDALE ECONOMIC DEVELOPMENT CORPORATION
ANNUAL PROGRAM OF SERVICES
JUNE 2021**

MONTHLY INFORMATION

1. \$49,500 in Sales Tax Revenue

Rental Fees, MMD Tax and Rental Insurance are reported on the Accrual Basis of Accounting, while all other revenues and expenditures are reported on the Cash Basis.



FINANCE DIRECTOR LAKEITA SUTTON

ADDITIONAL INFORMATION

FUND 15 - OPERATING FUND (EDC INVOICES AND REVENUE ARE RECEIVED IN THIS FUND)

FUND 19 - CAPITAL BOND FUND (CLOSED IN FY 18)

FUND 95 - RESERVE FUND FOR DEBT REQUIREMENTS

CASH POSITION

CATEGORY	DESCRIPTION	YTD
BEGINNING CASH BALANCE - FUND 15	(Operating Cash)	\$ 867,374
BEGINNING CASH BALANCE - FUND 95	(Required Reserves)	\$ 125,717
		993,091
BEGINNING AVAILABLE CASH - TOTAL		867,374
TOTAL REVENUES MINUS EXPENDITURES FOR MONTH		\$ 43,463
ENDING CASH BALANCE - FUND 15	(Operating Cash)	\$ 920,378
ENDING CASH BALANCE - FUND 95	(Required Reserves)	\$ 125,718
ENDING CASH BALANCE - TOTAL		\$ 1,046,096
UNAVAILABLE CASH - EARMARKED		
RESERVES FOR LEVERAGE NOTE	(Required Reserves)	\$ 125,718
TOTAL UNAVAILABLE CASH		\$ 125,718
AVAILABLE CASH		\$ 920,378

**Due to prior period adjustments, beginning cash balance plus monthly income will not always be an exact match for ending cash balance*

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2020-2021 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED JUNE 30, 2021**

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jun-21	Jun-21	% Budget
REVENUES				
MMD TAX CURRENT YEAR	\$ 35,000	\$ -	\$ -	
SALES TAX	420,148	49,500	346,248	82.4%
INVESTMENT INCOME FUND 15	2,000	9	316	15.8%
INVESTMENT INCOME FUND 95	500	-	49	
MISCELLANEOUS INCOME	30,000	2,954	26,305	87.7%
INSURANCE REIMBURSEMENT	-	-	-	
LAND PROCEEDS	-	-	-	
RENTAL FEES - SHOPPING CTR	236,792	21,801	187,495	79.2%
RENTAL INSURANCE	-	-	-	
SALES OF ASSETS	-	-	-	
PROCEEDS-DEBT/LOAN/LEASE	-	-	-	
TOTAL REVENUES	\$ 724,440	\$ 74,264	\$ 560,413	77.4%

EXPENDITURES				
ADMINISTRATION	218,387	14,802	130,626	59.8%
DEBT SERVICE	306,132	4,656	281,112	91.8%
TOWN SHOPPING CENTER	82,495	11,343	56,035	67.9%
TOWN CENTER REDEVELOPMENT	-	-	-	
TOTAL EXPENDITURES	\$ 607,014	\$ 30,801	\$ 467,773	77.1%

Total Revenues Over (Under) Exp	\$ 117,426	\$ 43,463	\$ 92,640	
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Other Financing Sources (Uses):				
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Operating Transfer to/from General Fund	-	-	-	
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Total Other Financing Sources (Uses):	-	-	-	
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Net Change in Fund Balance	\$ 117,426			
Fund Balance Oct 1	898,805			

Ending Fund Balance	\$ 1,016,231
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AVERAGE DAILY EXPENDITURES	\$ 1,663
Number of Days In Reserve	611
Fund Balance as a % of Expenditures	167%

	PRIOR FISCAL YEAR			
	BUDGET	FY ACTUAL		
	FY 2019-2020	FY 2019-2020		
	Original Budget	MONTH Jun-20	Y-T-D Jun-20	Y-T-D % Budget
	\$ 35,000	\$ -	\$ -	
	400,141	44,466	320,614	80.1%
	4,000	98	3,533	88.3%
	2,000	-	988	
	30,120	778	13,847	46.0%
	-	-	-	
	150,368	-	-	
	180,000	20,244	162,676	90.4%
	-	-	-	
	-	-	-	
	-	-	-	
	\$ 801,629	\$ 65,586	\$ 501,658	62.6%

	169,377	25,115	123,323	72.8%
	323,570	4,656	278,111	86.0%
	79,651	3,917	54,994	69.0%
	-	-	-	
	\$ 572,598	\$ 33,688	\$ 456,428	80%

	\$ 229,031	\$ 31,898	\$ 45,230	
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	\$ 229,031			
	\$ 669,774			

	\$ 898,805
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	\$ 1,569
	573
	157%

REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2020-2021 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED JUNE 30, 2021

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jun-21	Jun-21	% Budget
REVENUES				
MMD TAX CURRENT YEAR	\$ 35,000	\$ -	\$ -	
SALES TAX	420,148	49,500	346,248	82.4%
INVESTMENT INCOME	2,000	9	316	15.8%
MISCELLANEOUS INCOME	30,000	2,954	26,305	87.7%
INSURANCE REIMBURSEMENT		-	-	
LAND PROCEEDS	-	-	-	
RENTAL FEES - SHOPPING CTR	236,792	21,801	187,495	79.2%
RENTAL INSURANCE		-	-	
SALES OF ASSETS	-	-	-	
PROCEEDS-DEBT/LOAN/LEASE	-	-	-	
TOTAL REVENUES	\$ 723,940	\$ 74,264	\$ 560,364	77.4%

EXPENDITURES				
ADMINISTRATION	218,387	14,802	130,626	59.8%
DEBT SERVICE	306,132	4,656	281,112	91.8%
TOWN SHOPPING CENTER	82,495	11,343	56,035	67.9%
TOWN CENTER REDEVELOPMENT	\$ -	-	-	
TOTAL EXPENDITURES	\$ 607,014	\$ 30,801	\$ 467,773	77.1%

Total Revenues Over (Under) Exp	\$ 116,926	\$ 43,463	\$ 92,591	
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Other Financing Sources (Uses):				
Operating Transfer to / from General Fund	-	-	-	

Total Other Financing Sources (Uses):	-	-	-	
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Net Change in Fund Balance	\$ 116,926			
Fund Balance Oct 1	770,219			
Ending Fund Balance	\$ 887,145			

AVERAGE DAILY EXPENDITURES	\$ 1,663
Number of Days In Reserve	533
Fund Balance as a % of Expenditures	146%

	PRIOR FISCAL YEAR		
	BUDGET	FY ACTUAL	
	FY 2019-2020	FY 2019-2020	
	Original Budget	MONTH Jun-20	Y-T-D Jun-20 % Budget
	\$ 35,000	\$ -	\$ -
	400,141	\$ 44,466	320,614 80.1%
	4,000	98	3,533 88.3%
	30,120	778	13,847 46.0%
		-	-
	150,368	-	150,368
	180,000	20,244	162,676 90.4%
	-	-	-
		-	-
		-	-
\$ 799,629	\$ 65,586	\$ 651,038	81.4%

	169,377	25,115	123,323 72.8%
	323,570	4,656	278,111 86.0%
	79,651	3,917	54,994 69.0%
	-	-	-
\$ 572,598	\$ 33,688	\$ 456,428	79.7%

\$ 227,031	\$ 31,898	\$ 194,610	
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\$ 227,031			
\$ 543,188			

\$ 770,219

\$ 1,569
491
135%

EDC ADMIN

EXPENDITURES	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21		Y-T-D	Y-T-D
	Original Budget	Jun-21	Jun-21	% Budget
PRINTED SUPPLIES	\$ 2,000	\$ -	\$ -	0.0%
GENERAL OFFICE SUPPLIES	50	-	-	0.0%
POSTAGE	50	-	-	0.0%
SUPPLIES TOTAL	2,100	-	-	0.0%
ADVERTISING	1,200	-	-	
ASSOCIATION DUES/PUBLICATIONS	3,500	-	1,170	33.4%
TRANING/SEMINARS	250	-	-	0.0%
LEGAL SERVICES	15,000	5,109	15,437	102.9%
AUDIT SERVICES	4,250	-	4,250	100.0%
SPECIAL SERVICES	42,838	-	5,414	12.6%
FILING FEES	-			
ENGINEERING SERVICES				
TRAVEL	100	-	-	
ENGINEERING SERVICES	-	-	-	
ADMIN CHARGE-GENERAL FUND	116,318	9,693	87,238	75.0%
FUNCTIONAL GRANT	32,831	-	17,117	52.1%
LAND	-			
SUNDRY TOTAL	216,287	14,802	130,626	60.4%
TOTAL EDC ADMIN EXPENDITURES	\$ 218,387	\$ 14,802	\$ 130,626	59.81%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-2020		
Original Budget	MONTH Jun-20	Y-T-D Jun-20	Y-T-D % Budget
\$ 2,000	\$ 2,118	2,118	105.9%
50	-	-	0.0%
50	-	-	0.0%
2,100	2,118	2,118	100.9%
1,200	233	438	
3,395	-	1,125	33.1%
250	-	-	0.0%
14,925	-	4,331	29.0%
4,250	-	4,250	100.0%
975	1,715	1,936	198.6%
	-	-	
100			0.0%
-			
116,318	9,693	87,238	75.0%
25,864	11,356	21,887	84.6%
167,277	22,997	121,205	72.5%
\$ 169,377	\$ 25,115	\$ 123,323	72.8%

EDC DEBT SERVICE

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jun-21	Jun-21	% Budget
2007 \$1.2M TAX BOND INTEREST	\$ 42,048	\$ -	\$ 42,047	100.0%
2007 \$1.2M TAX BOND PRINCIPAL	70,000	-	70,000	100.0%
2011 \$1.7M TX LEVERAGE INT	9,196	740	7,039	76.5%
2011 \$17.M TX LEVERAGE PRIN	46,680	3,916	34,867	74.7%
2020 \$1.26M GO REFUNDING PRIN	115,000	-	115,000	100.0%
2020 \$1.26M GO REFUNDING INT	23,208	-	12,159	52.4%
TRANSFER OUT-DEBT SERV FUND	-	-	-	
TOTAL EDC DEBT EXPENDITURES	\$ 306,132	\$ 4,656	\$ 281,112	91.8%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-20		
Original Budget	MONTH Jun-20	Y-T-D Jun-20	Y-T-D % Budget
\$ 46,566		\$ 46,496	99.8%
65,000		65,000	100.0%
18,122	865	11,389	62.8%
41,982	3,791	32,476	77.4%
151,900	-	122,750	80.8%
\$ 323,570	\$ 4,656	\$ 278,111	86.0%

EDC TOWNCENTER SHOPPING CENTER

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jun-21	Jun-21	% Budget
BUILDING MAINTENANCE	\$ 54,195	\$ 1,864	\$ 26,775	49.4%
ELECTRIC SERVICES	5,700	438	3,612	63.4%
INSURANCE - PROPERTY	13,000	-	9,979	76.8%
SPECIAL SERVICES	9,600	9,041	15,669	163.2%
TOTAL EDC TOWNCENTER EXPENDITURES	\$ 82,495	\$ 11,343	\$ 56,035	67.9%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-20		
Original Budget	MONTH Jun-20	Y-T-D Jun-20	Y-T-D % Budget
\$ 54,951	\$ 2,444	\$ 36,538	66.5%
5,700	673	3,653	64.1%
13,000	-	9,976	76.7%
6,000	800	4,827	80.5%
\$ 79,651	\$ 3,917	\$ 54,994	69.0%

EDC TOWNCENTER REDEVELOPMENT

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jun-21	Jun-21	% Budget
ENGINEERING SERVICES	\$ -	\$ -	\$ -	
CONSTRUCTION	-	-	-	
TOTAL EDC TOWNCENTER REDEVELOPMENT EXPENDITURES	\$ -	\$ -	\$ -	

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-20		
Original Budget	MONTH Jun-20	Y-T-D Jun-20	Y-T-D % Budget
		\$ -	
	-	-	
\$ -	\$ -	\$ -	

REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2020-2021 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED JUNE 30, 2021

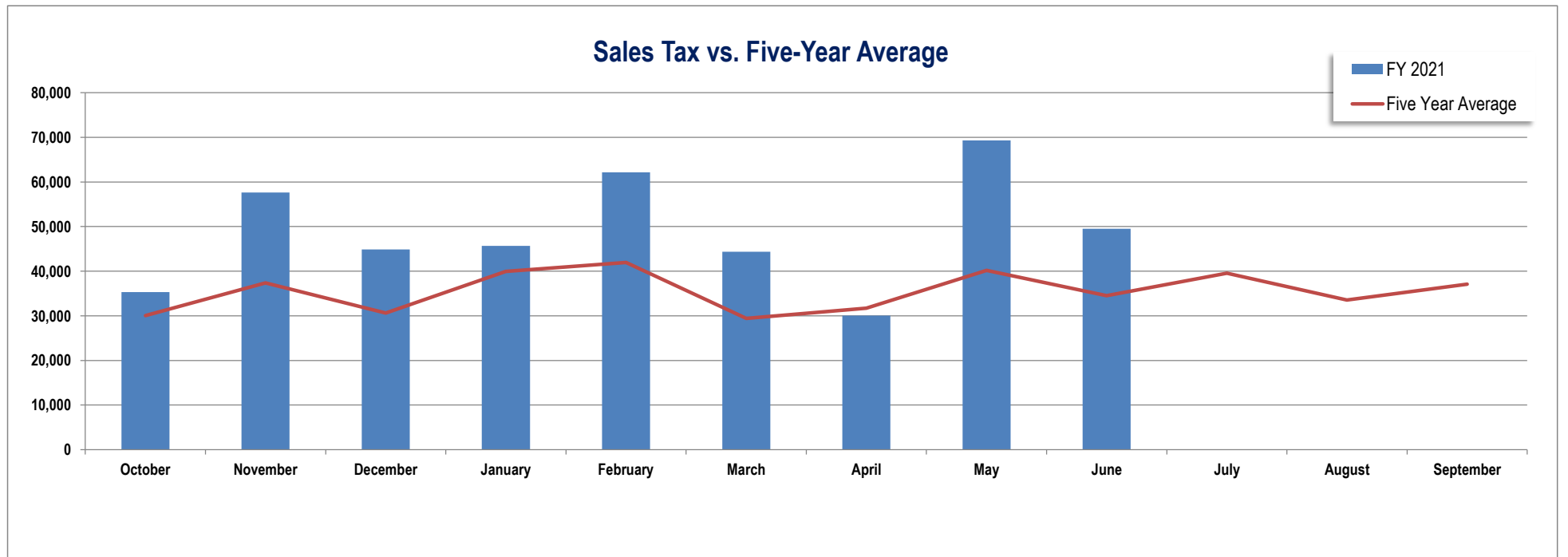
EDC BOND RESERVE FUND

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jun-21	Jun-21	% Budget
REVENUES				
INVESTMENT INCOME	500	-	\$ 49	
TOTAL REVENUES	\$ 500	\$ -	\$ 49	
EXPENDITURES				
ADMINISTRATION	\$ -	-	-	
TOTAL EXPENDITURES	\$ -	\$ -	\$ -	
Total Revenues Over (Under) Exp	\$ 500	\$ -	\$ 49	
Net Change in Fund Balance	\$ 500			\$ -
Fund Balance Oct 1	128,586			
Ending Fund Balance	\$ 129,086			

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-2020	FY 2019-2020		
Original Budget	MONTH Jun-20	Y-T-D Jun-20	Y-T-D % Budget
2,000	-	\$ 988	
\$ 2,000	\$ -	\$ 988	
	-	-	
\$ -	\$ -	\$ -	
\$ 2,000	\$ -	\$ 988	
\$ 2,000			
\$ 126,586			
\$ 128,586			

EDC Sales Tax By Month

Year	October	November	December	January	February	March	April	May	June	July	August	September	Total
FY2021	35,291	57,626	44,861	45,645	62,176	44,334	30,071	69,300	49,500				\$ 438,804
FY2020	45,962	39,056	45,450	36,037	64,105	42,654	37,725	49,804	44,467	40,078	45,748	49,172	\$ 540,258
FY2019	31,048	38,679	39,362	88,360	45,433	36,033	34,603	46,432	38,783	43,510	36,757	47,143	\$ 526,144
FY2018	34,607	38,169	28,985	31,808	54,501	31,672	41,253	43,121	36,295	41,089	39,590	29,697	\$ 450,787
FY2017	29,583	38,719	27,285	29,652	35,265	26,215	29,043	33,374	26,747	33,648	16,530	28,850	\$ 354,908
FY2016	31,046	39,712	32,662	25,293	38,669	29,196	26,505	38,181	27,906	28,195	29,231	30,459	\$ 377,055
FY2015	23,985	31,479	27,515	24,594	35,857	24,104	27,064	39,783	42,821	55,252	48,766	59,232	\$ 440,453
FY2014	21,990	29,867	31,661	22,458	32,594	23,228	26,412	31,319	25,832	23,976	28,866	22,659	\$ 320,861
FY2013	33,617	31,297	23,446	20,135	30,003	20,791	20,318	32,020	21,136	22,435	27,973	26,025	\$ 309,197



STAFF REPORT TO THE BOARD OF DIRECTORS

Date: August 26, 2021

Agenda Item No: REGULAR ITEMS - D.

I. Subject:

Review and accept the KEDC Financial Report for July 2021

II. Summary:

III. Recommendation:

IV. Alternative Actions:

V. Attachments:

1.	2021_07 EDC Monthly Financials	2021_07 EDC Monthly Financials.pdf
2.	07_2021 Sales Tax Update-EDC	07_2021 Sales Tax Update-EDC.pdf

KENNEDALE ECONOMIC DEVELOPMENT CORPORATION
ANNUAL PROGRAM OF SERVICES
JULY 2021

MONTHLY INFORMATION

1. \$39,936 in Sales Tax Revenue

Rental Fees, MMD Tax and Rental Insurance are reported on the Accrual Basis of Accounting, while all other revenues and expenditures are reported on the Cash Basis.



FINANCE DIRECTOR LAKEITA SUTTON

ADDITIONAL INFORMATION

FUND 15 - OPERATING FUND (EDC INVOICES AND REVENUE ARE RECEIVED IN THIS FUND)

FUND 19 - CAPITAL BOND FUND (CLOSED IN FY 18)

FUND 95 - RESERVE FUND FOR DEBT REQUIREMENTS

CASH POSITION

CATEGORY	DESCRIPTION	YTD
BEGINNING CASH BALANCE - FUND 15	(Operating Cash)	\$ 920,378
BEGINNING CASH BALANCE - FUND 95	(Required Reserves)	\$ 125,718
		1,046,096
BEGINNING AVAILABLE CASH - TOTAL		920,378
TOTAL REVENUES MINUS EXPENDITURES FOR MONTH		\$ 47,991
ENDING CASH BALANCE - FUND 15	(Operating Cash)	\$ 971,819
ENDING CASH BALANCE - FUND 95	(Required Reserves)	\$ 125,719
ENDING CASH BALANCE - TOTAL		\$ 1,097,538
UNAVAILABLE CASH - EARMARKED		
RESERVES FOR LEVERAGE NOTE	(Required Reserves)	\$ 125,719
TOTAL UNAVAILABLE CASH		\$ 125,719
AVAILABLE CASH		\$ 971,819

**Due to prior period adjustments, beginning cash balance plus monthly income will not always be an exact match for ending cash balance*

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2020-2021 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED JULY 31, 2021**

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jul-21	Jul-21	% Budget
REVENUES				
MMD TAX CURRENT YEAR	\$ 35,000	\$ -	\$ -	
SALES TAX	420,148	39,936	386,185	91.9%
INVESTMENT INCOME FUND 15	2,000	14	16	0.8%
INVESTMENT INCOME FUND 95	500	-	49	
MISCELLANEOUS INCOME	30,000	2,947	29,252	97.5%
INSURANCE REIMBURSEMENT	-	-	-	
LAND PROCEEDS		18,725	18,725	
RENTAL FEES - SHOPPING CTR	236,792	21,908	209,404	88.4%
RENTAL INSURANCE	-	-	-	
SALES OF ASSETS	-	-	-	
PROCEEDS-DEBT/LOAN/LEASE	-	-	-	
TOTAL REVENUES	\$ 724,440	\$ 83,530	\$ 643,631	88.8%

EXPENDITURES				
ADMINISTRATION	218,387	27,385	155,013	71.0%
DEBT SERVICE	306,132	4,655	285,768	93.3%
TOWN SHOPPING CENTER	82,495	3,499	59,537	72.2%
TOWN CENTER REDEVELOPMENT	-	-	-	
TOTAL EXPENDITURES	\$ 607,014	\$ 35,539	\$ 500,318	82.4%

Total Revenues Over (Under) Exp	\$ 117,426	\$ 47,991	\$ 143,313	
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Other Financing Sources (Uses):				
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Operating Transfer to/from General Fund	-	-	-	
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Total Other Financing Sources (Uses):	-	-	-	
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Net Change in Fund Balance	\$ 117,426			
Fund Balance Oct 1	898,805			

Ending Fund Balance	\$ 1,016,231
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AVERAGE DAILY EXPENDITURES	\$ 1,663
Number of Days In Reserve	611
Fund Balance as a % of Expenditures	167%

	PRIOR FISCAL YEAR		
	BUDGET	FY ACTUAL	
	FY 2019-2020	FY 2019-2020	
	Original Budget	MONTH Jul-20	Y-T-D Jul-20 % Budget
	\$ 35,000	\$ -	\$ -
	400,141	40,078	360,692 90.1%
	4,000	102	3,635 90.9%
	2,000	-	988
	30,120	5,061	18,909 62.8%
			-
	150,368		
	180,000	20,044	182,721 101.5%
	-	-	-
		-	-
		-	-
	\$ 801,629	\$ 65,285	\$ 566,945 70.7%

	169,377	12,861	136,185 80.4%
	323,570	4,655	282,767 87.4%
	79,651	8,032	63,028 79.1%
	-	-	-
	\$ 572,598	\$ 25,548	\$ 481,980 84%

\$ 229,031	\$ 39,737	\$ 84,965	
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\$ 229,031			
\$ 669,774			

\$ 898,805

\$ 1,569
573
157%

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2020-2021 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED JULY 31, 2021**

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jul-21	Jul-21	% Budget
REVENUES				
MMD TAX CURRENT YEAR	\$ 35,000	\$ -	\$ -	
SALES TAX	420,148	39,936	386,185	91.9%
INVESTMENT INCOME	2,000	14	16	0.8%
MISCELLANEOUS INCOME	30,000	2,947	29,252	97.5%
INSURANCE REIMBURSEMENT				
LAND PROCEEDS	-	18,725	18,725	
RENTAL FEES - SHOPPING CTR	236,792	21,908	209,404	88.4%
RENTAL INSURANCE		-	-	
SALES OF ASSETS	-	-	-	
PROCEEDS-DEBT/LOAN/LEASE	-	-	-	
TOTAL REVENUES	\$ 723,940	\$ 83,530	\$ 643,582	88.9%

EXPENDITURES				
ADMINISTRATION	218,387	27,385	155,013	71.0%
DEBT SERVICE	306,132	4,655	285,768	93.3%
TOWN SHOPPING CENTER	82,495	3,499	59,537	72.2%
TOWN CENTER REDEVELOPMENT	\$ -	-	-	
TOTAL EXPENDITURES	\$ 607,014	\$ 35,539	\$ 500,318	82.4%

Total Revenues Over (Under) Exp	\$ 116,926	\$ 47,991	\$ 143,264	
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Other Financing Sources (Uses):				
Operating Transfer to / from General Fund	-	-	-	

Total Other Financing Sources (Uses):	-	-	-	
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Net Change in Fund Balance	\$ 116,926			
Fund Balance Oct 1	770,219			
Ending Fund Balance	\$ 887,145			

AVERAGE DAILY EXPENDITURES	\$ 1,663
Number of Days In Reserve	533
Fund Balance as a % of Expenditures	146%

	PRIOR FISCAL YEAR		
	BUDGET	FY ACTUAL	
	FY 2019-2020	FY 2019-2020	
	Original Budget	MONTH Jul-20	Y-T-D Jul-20 % Budget
	\$ 35,000	\$ -	\$ -
	400,141	\$ 40,078	360,692 90.1%
	4,000	102	3,635 90.9%
	30,120	5,061	18,909 62.8%
		-	-
	150,368	-	150,368
	180,000	20,044	182,721 101.5%
	-	-	-
	-	-	-
	-	-	-
\$ 799,629	\$ 65,285	\$ 716,325	89.6%

	169,377	12,861	136,185 80.4%
	323,570	4,655	282,767 87.4%
	79,651	8,032	63,028 79.1%
	-	-	-
\$ 572,598	\$ 25,548	\$ 481,980	84.2%

\$ 227,031	\$ 39,737	\$ 234,345	
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\$ 227,031			
\$ 543,188			

\$ 770,219

\$ 1,569
491
135%

EDC ADMIN

EXPENDITURES	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21		Y-T-D	Y-T-D
	Original Budget	Jul-21	Jul-21	% Budget
PRINTED SUPPLIES	\$ 2,000	\$ -	\$ -	0.0%
GENERAL OFFICE SUPPLIES	50	-	-	0.0%
POSTAGE	50	-	-	0.0%
SUPPLIES TOTAL	2,100	-	-	0.0%
ADVERTISING	1,200	-	-	
ASSOCIATION DUES/PUBLICATIONS	3,500	-	1,170	33.4%
TRANING/SEMINARS	250	-	-	0.0%
LEGAL SERVICES	15,000	1,527	16,965	113.1%
AUDIT SERVICES	4,250	-	4,250	100.0%
SPECIAL SERVICES	42,838	1,118	6,533	15.3%
FILING FEES	-			
ENGINEERING SERVICES				
TRAVEL	100	-	-	
ENGINEERING SERVICES	-	-	-	
ADMIN CHARGE-GENERAL FUND	116,318	9,693	93,931	80.8%
FUNCTIONAL GRANT	32,831	15,047	32,164	98.0%
LAND	-			
SUNDRY TOTAL	216,287	27,385	155,013	71.7%
TOTAL EDC ADMIN EXPENDITURES	\$ 218,387	\$ 27,385	\$ 155,013	70.98%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-2020		
Original Budget	MONTH Jul-20	Y-T-D Jul-20	Y-T-D % Budget
\$ 2,000	\$ -	2,118	105.9%
50	-	-	0.0%
50	-	-	0.0%
2,100	-	2,118	100.9%
1,200	-	438	
3,395	-	1,125	33.1%
250	-	-	0.0%
14,925	587	4,918	33.0%
4,250	-	4,250	100.0%
975	2,581	4,518	463.4%
	-	-	
100			0.0%
-			
116,318	9,693	96,931	83.3%
25,864	-	21,887	84.6%
167,277	12,861	134,067	80.1%
\$ 169,377	\$ 12,861	\$ 136,185	80.4%

EDC DEBT SERVICE

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jul-21	Jul-21	% Budget
EXPENDITURES				
2007 \$1.2M TAX BOND INTEREST	\$ 42,048	\$ -	\$ 42,047	100.0%
2007 \$1.2M TAX BOND PRINCIPAL	70,000	-	70,000	100.0%
2011 \$1.7M TX LEVERAGE INT	9,196	729	7,768	84.5%
2011 \$17.M TX LEVERAGE PRIN	46,680	3,926	38,794	83.1%
2020 \$1.26M GO REFUNDING PRIN	115,000	-	115,000	100.0%
2020 \$1.26M GO REFUNDING INT	23,208	-	12,159	52.4%
TRANSFER OUT-DEBT SERV FUND	-	-	-	
TOTAL EDC DEBT EXPENDITURES	\$ 306,132	\$ 4,655	\$ 285,768	93.3%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-20		
Original Budget	MONTH Jul-20	Y-T-D Jul-20	Y-T-D % Budget
\$ 46,566		\$ 46,496	99.8%
65,000		65,000	100.0%
18,122	854	12,244	67.6%
41,982	3,801	36,277	86.4%
151,900	-	122,750	80.8%
\$ 323,570	\$ 4,655	\$ 282,767	87.4%

EDC TOWNCENTER SHOPPING CENTER

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jul-21	Jul-21	% Budget
EXPENDITURES				
BUILDING MAINTENANCE	\$ 54,195	\$ 2,308	\$ 29,084	53.7%
ELECTRIC SERVICES	5,700	350	3,963	69.5%
INSURANCE - PROPERTY	13,000	-	9,979	76.8%
SPECIAL SERVICES	9,600	841	16,511	172.0%
TOTAL EDC TOWNCENTER EXPENDITURES	\$ 82,495	\$ 3,499	\$ 59,537	72.2%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-20		
Original Budget	MONTH Jul-20	Y-T-D Jul-20	Y-T-D % Budget
\$ 54,951	\$ 6,873	\$ 43,412	79.0%
5,700	359	4,013	70.4%
13,000	-	9,976	76.7%
6,000	800	5,627	93.8%
\$ 79,651	\$ 8,032	\$ 63,028	79.1%

EDC TOWNCENTER REDEVELOPMENT

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jul-21	Jul-21	% Budget
EXPENDITURES				
ENGINEERING SERVICES	\$ -	\$ -	\$ -	
CONSTRUCTION	-	-	-	
TOTAL EDC TOWNCENTER REDEVELOPMENT EXPENDITURES	\$ -	\$ -	\$ -	

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-20	FY 2019-20		
Original Budget	MONTH Jul-20	Y-T-D Jul-20	Y-T-D % Budget
		\$ -	
	-	-	
\$ -	\$ -	\$ -	

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2020-2021 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED JULY 31, 2021**

EDC BOND RESERVE FUND

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2020-21	MONTH	Y-T-D	Y-T-D
	Original Budget	Jul-21	Jul-21	% Budget
REVENUES				
INVESTMENT INCOME	500	-	\$ 49	
TOTAL REVENUES	\$ 500	\$ -	\$ 49	
EXPENDITURES				
ADMINISTRATION	\$ -	-	-	
TOTAL EXPENDITURES	\$ -	\$ -	\$ -	
Total Revenues Over (Under) Exp	\$ 500	\$ -	\$ 49	
Net Change in Fund Balance	\$ 500			\$ -
Fund Balance Oct 1	128,586			
Ending Fund Balance	\$ 129,086			

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2019-2020	FY 2019-2020		
Original Budget	MONTH Jul-20	Y-T-D Jul-20	Y-T-D % Budget
2,000	-	\$ 988	
\$ 2,000	\$ -	\$ 988	
\$ -	\$ -	\$ -	
\$ 2,000	\$ -	\$ 988	
\$ 2,000			
\$ 126,586			
\$ 128,586			

EDC Sales Tax By Month

Year	October	November	December	January	February	March	April	May	June	July	August	September	Total
FY2021	35,291	57,626	44,861	45,645	62,176	44,334	30,071	69,300	49,500	39,936			\$ 478,740
FY2020	45,962	39,056	45,450	36,037	64,105	42,654	37,725	49,804	44,467	40,078	45,748	49,172	\$ 540,258
FY2019	31,048	38,679	39,362	88,360	45,433	36,033	34,603	46,432	38,783	43,510	36,757	47,143	\$ 526,144
FY2018	34,607	38,169	28,985	31,808	54,501	31,672	41,253	43,121	36,295	41,089	39,590	29,697	\$ 450,787
FY2017	29,583	38,719	27,285	29,652	35,265	26,215	29,043	33,374	26,747	33,648	16,530	28,850	\$ 354,908
FY2016	31,046	39,712	32,662	25,293	38,669	29,196	26,505	38,181	27,906	28,195	29,231	30,459	\$ 377,055
FY2015	23,985	31,479	27,515	24,594	35,857	24,104	27,064	39,783	42,821	55,252	48,766	59,232	\$ 440,453
FY2014	21,990	29,867	31,661	22,458	32,594	23,228	26,412	31,319	25,832	23,976	28,866	22,659	\$ 320,861
FY2013	33,617	31,297	23,446	20,135	30,003	20,791	20,318	32,020	21,136	22,435	27,973	26,025	\$ 309,197

