

**ECONOMIC DEVELOPMENT CORPORATION AGENDA  
REGULAR MEETING VIA VIDEOCONFERENCE  
DECEMBER 17, 2020 AT 6:00 PM**

**MEMBERS OF THE PUBLIC MAY JOIN BY VISITING  
[HTTPS://US02WEB.ZOOM.US/J/7732695410](https://us02web.zoom.us/j/7732695410) AND/OR BY DIALING  
1-877-853-5257 (TOLL-FREE) AND USING ACCESS CODE 773-269-5410**

**I. CALL TO ORDER**

*The public may join this meeting via the information provided above. Please leave yourself on mute unless you are called upon by the President and are actively speaking. Toggle between mute and unmute by pressing \*6 on your keypad.*

**II. ROLL CALL**

**III. EXECUTIVE SESSION**

*The Economic Development Corporation (EDC) reserves the right to meet in Executive Session at any time during this meeting (which will be accomplished by the Board, its Attorney, and any necessary staff temporarily disconnecting from the public VideoConference to convene in a separate private VideoConference and/or by placing members of the public and uninvolved staff into a waiting room) pursuant to the below cited sections of the Texas Government Code:*

- A. **PURSUANT TO §551.071** — Consultation with the Corporation's Attorney pertaining to any matter in which the duty of the Corporation's Attorney under the Texas Disciplinary Rules of Professional Conduct may conflict with the Open Meetings Act, including discussion of any item posted on the agenda, legal issues regarding the Open Meetings Act, and the following:
  - 1. Performance Agreement and Contract of Sale regarding 6820 Oak Crest Drive
  - 2. TownCenter Lease Agreement with V-FIT Martial Arts
  - 3. Economic Development Agreement with Karmali Holdings, Inc.
  - 4. Possession and Use Agreement and Sale of 6713 Oak Crest Drive West
- B. **PURSUANT TO §551.072** — Deliberation regarding the purchase, exchange, lease, or value of real property
  - 1. Sale of 6820 Oak Crest Drive
  - 2. TownCenter Lease Agreement with V-FIT Martial Arts
  - 3. Sale of 6713 Oak Crest Drive West

**IV. RECONVENE INTO OPEN SESSION, AND TAKE ACTION NECESSARY PURSUANT TO EXECUTIVE SESSION, IF NEEDED**

**V. REGULAR ITEMS**

- A. Consider approval of the minutes from the October 27, 2020 regular meeting
- B. Review and accept the KEDC Financial Report for October 2020
- C. Review and accept the KEDC Financial Report for November 2020
- D. Consider approval to direct staff to authorize an application for rezoning of 6820 Oak Crest Drive to NV "Neighborhood Village"

**VI. REPORTS AND ANNOUNCEMENTS**

*In addition to any items below, the President and Board may give or receive reports regarding items of community interest, including, but not limited to, recognition of officials, citizens, staff, or departments; information regarding holiday schedules; and upcoming or attended events.*

- A. Chamber of Commerce Report
- B. Board member reports and announcements
- C. Staff reports and announcements

## VII. ADJOURNMENT

*Pursuant to the March 16, 2020 Proclamation issued by Governor Abbott suspending various provisions of Chapter 551, VTCA, Government Code, this meeting will not allow for attendance in-person by the public. However, the public may join this meeting via VideoConference and/or TeleConference, in compliance with the Texas Open Meetings Act and under provisions provided by the Governor in conjunction with the Declaration of Disaster enacted March 13, 2020. Virtual meetings are aimed at advancing social distancing by limiting in-person interaction to slow the spread of COVID-19. If you should have questions, please contact the City Secretary at 817-985-2104 or citysecretary@cityofkennedale.com.*

### CERTIFICATION

**I DO HEREBY CERTIFY THAT THE DECEMBER 17, 2020 ECONOMIC DEVELOPMENT CORPORATION AGENDA WAS POSTED INSIDE THE MAIN ENTRANCE OF CITY HALL (405 MUNICIPAL DRIVE), IN A PLACE CONVENIENT AND READILY ACCESSIBLE TO THE GENERAL PUBLIC AT ALL TIMES; AND THAT SAID AGENDA WAS POSTED AT LEAST SEVENTY-TWO (72) HOURS PRECEDING THE SCHEDULED TIME OF SAID MEETING, IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOVERNMENT CODE.**

  
LESLIE E. GALLOWAY, CITY SECRETARY

In compliance with the Americans with Disabilities Act (ADA), the City of Kennedale will provide for reasonable accommodations for persons attending meetings. This facility is wheelchair accessible and accessible parking spaces are available. Requests for sign interpreter services must be made forty-eight (48) hours prior to the meeting by calling 817-985-2104 or (TTY) 1-800-735-2989.

CREATED 6/19/2020 3:00 PM

POSTED \_\_\_\_\_ (DATE) \_\_\_\_\_ (TIME)

## STAFF REPORT TO THE BOARD OF DIRECTORS

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**MEETING DATE:** DECEMBER 17, 2020

**AGENDA ITEM NUMBER:** REGULAR SESSION ITEM V.A.

**SUBJECT**

Consider approval of the minutes from the October 27, 2020 regular meeting

**ORIGINATED BY**

**SUMMARY**

Please see the attached minutes for your approval.

**RECOMMENDATION**

**ATTACHMENTS**

|    |                                   |                                        |
|----|-----------------------------------|----------------------------------------|
| 1. | 2020_10.27 EDC Draft Minutes - LG | 2020_10.27 EDC Draft Minutes - LG.docx |
|----|-----------------------------------|----------------------------------------|

**ECONOMIC DEVELOPMENT CORPORATION MINUTES  
REGULAR MEETING VIA VIDEOCONFERENCE  
OCTOBER 27, 2020 AT 6:00 PM**

**MEMBERS OF THE PUBLIC MAY JOIN BY VISITING  
[HTTPS://US02WEB.ZOOM.US/J/7732695410](https://us02web.zoom.us/j/7732695410) AND/OR BY DIALING  
1•877•853-5257 (TOLL-FREE) AND USING ACCESS CODE  
773•269•5410**

**I. CALL TO ORDER**

President Mary Yeary called the meeting to order at 6:00 p.m.

**II. ROLL CALL**

**Present:** President Mark Yeary, Place 6; Andrew Schaffer Place 3; Darold Tippey, Place 4; April Coltharp, Place 7; **Absent:** Vice President Johnny Trevino, Place 1, Cesar Guerra, Place 2, Mayor Pro Tem Sandra Lee, Place 5; **Staff:** *City Manager and EDC Director George Campbell, Director of Planning and Economic Development Melissa Dailey, Board Secretary Rosie Ericson*

**III. WORK SESSION**

**A. Presentation and discussion of development proposal for 6820 Oak Crest Dr. W.**

Director of Planning and Economic Development Melissa Dailey gave a brief overview of the property and the potential development of this property for single-family homes. EDC Director George Campbell introduced Josh Nason, Associate Professor at UTA College of Architecture, Planning, and Public Affairs (CAPPA) who gave an overview of his year-long Parallel Construction class. Two students – Marcos and Marissa – then shared a presentation created during the design workshop portion of this class about affordable housing options for this property. Following the presentation, Dailey noted that the zoning of the property was unique and that this discussion would continue during a future meeting.

**B. Presentation and discussion of potential EDC future initiatives.**

Director of Planning and Economic Development Melissa Dailey shared a presentation and gave a brief update on the EDC properties and future considerations. Dailey stated that staff would put out an expression of interest on the property next to Burger King, which would be available for a high-density mixed use development. Regarding the property on Linda and Gail Road, Dailey stated that staff was still looking to attract a developer, but improvements to Linda Road would likely be necessary. Regarding TownCenter, Dailey stated that staff was engaging a consultant to evaluate the 2-acre parcel. There was some discussion of a median on Kennedale Parkway, what Kennedale is known for, and capitalizing on the existing natural elements. No decisions were made at this time.

Following the Work Session, the Board adjourned into Executive Session at 6:43 p.m.

#### IV. EXECUTIVE SESSION

A. **PURSUANT TO §551.072** — *Deliberate the purchase, exchange, lease or value of real property:*

1. Discuss and consider the potential sale of property located at 600 W. Kennedale Parkway

#### V. RECONVENE INTO OPEN SESSION, AND TAKE ACTION NECESSARY PURSUANT TO EXECUTIVE SESSION, IF NEEDED

The Board reconvened into Regular Session at 7:03 p.m.

**Motion To Approve. Action** Approve authorizing the Executive Director to negotiate, finalize, and execute the Contract sale and related documents with JBOH that were discussed in Executive Session, **Motion by** Tippey **Seconded by** Coltharp. **Motion passed unanimously.**

#### VI. REGULAR ITEMS

Consider approval of the minutes from the August 4, 2020 regular meeting

**Motion To Approve. Action** Approve the minutes from the August 4, 2020 regular meeting, **Motion by** Coltharp, **Seconded by** Tippey. **Motion passed unanimously.**

A. Review and accept the KEDC Financial Report for July 2020

**Motion To Approve. Action** Approve the KEDC Financial report July 2020, **Motion by** Coltharp, **Seconded by** Tippey. **Motion passes unanimously.**

B. Review and accept the KEDC Financial Report for August 2020

**Motion Approve. Action** Approve the KEDC Financial report August 2020. **Motion by** Coltharp, **Seconded by** Tippey. **Motion passes unanimously.**

C. Review and accept the KEDC Financial Report for September 2020

Executive Director George Campbell stated the EDC was ending the fiscal year better about \$40,000 better than budgeted, noting that these numbers could change to some degree following the audit.

**Motion To Approve. Action** Approve the KEDC Financial report September 2020, **Motion by** Coltharp, **Seconded by** Tippey. **Motion passes unanimously.**

D. Consider alternative dates for upcoming EDC meetings, which are currently scheduled for November 24 and December 22, 2020

Following a brief discussion, the Board decided to hold the next regular meeting on November 24, but to cancel the December meeting.

E. Consider approval to direct staff to apply to rezone 600 W. Kennedale Parkway to "UV" Urban Village.

**Motion to Approve Action** Approve the EDC Executive Director moved forward for

rezoning 600 W. Kennedale Parkway to Urban Village (UV), **Motion by** Coltharp, **Seconded by** Tippey. **Motion passes unanimously.**

## VII. REPORTS AND ANNOUNCEMENTS

### A. Chamber of Commerce report

City Manager George Campbell noted that the Chamber had not met since the COVID-19 pandemic began, but plans to hold a virtual meeting on Wednesday, October 28 at noon.

### B. Board member reports and announcements

None at this time.

### C. Staff reports and announcements

None at this time.

## VIII. ADJOURNMENT

**Motion To Adjourn. Action Adjourn. Moved by** Tippey, **Seconded by** Coltharp. **Motion passed unanimously.**

President Yeary adjourned the meeting at 7:20 p.m.

APPROVED:

ATTEST:

\_\_\_\_\_  
PRESIDENT MARK YEARY

\_\_\_\_\_  
BOARD SECRETARY, ROSIE ERICSON

## STAFF REPORT TO THE BOARD OF DIRECTORS

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**MEETING DATE:** DECEMBER 17, 2020

**AGENDA ITEM NUMBER:** REGULAR SESSION ITEM V.B.

**SUBJECT**

Review and accept the KEDC Financial Report for October 2020

**ORIGINATED BY**

**SUMMARY**

Please see the attached financial reports for the month ending 10/31/2020.

Director of Finance and Information Technology Lakeita Sutton will discuss highlights, if any, and be available to answer questions from the Board.

**RECOMMENDATION**

**ATTACHMENTS**

|    |                                |                                    |
|----|--------------------------------|------------------------------------|
| 1. | 2020_10 EDC Monthly Financials | 2020_10 EDC Monthly Financials.pdf |
| 2. | 10_2020 Sales Tax Update-EDC   | 10_2020 Sales Tax Update-EDC.pdf   |

**KENNEDALE ECONOMIC DEVELOPMENT CORPORATION  
ANNUAL PROGRAM OF SERVICES  
OCTOBER 2020**

**MONTHLY INFORMATION**

1. \$35,291 in Sales Tax Revenue
2. EDC Director engaged in long-term planning, including relationship with Chamber, hotel status, Red's Roadhouse, and other development deals

*Rental Fees, MMD Tax and Rental Insurance are reported on the Accrual Basis of Accounting, while all other revenues and expenditures are reported on the Cash Basis. This procedure has been in effect for several years, but can be changed should the Board wish.*

*Lakeita Sutton*

**ADDITIONAL INFORMATION**

FUND)  
FUND 19 - CAPITAL BOND FUND (CLOSED IN FY 18)  
FUND 95 - RESERVE FUND FOR DEBT REQUIREMENTS

**CASH POSITION**

| CATEGORY                                           | DESCRIPTION         | YTD               |
|----------------------------------------------------|---------------------|-------------------|
| BEGINNING CASH BALANCE - FUND 15                   | (Operating Cash)    | \$ 736,931        |
| BEGINNING CASH BALANCE - FUND 95                   | (Required Reserves) | \$ 125,668        |
|                                                    |                     | <b>862,599.00</b> |
| <b>BEGINNING AVAILABLE CASH - TOTAL</b>            |                     | <b>736,931</b>    |
| <b>TOTAL REVENUES MINUS EXPENDITURES FOR MONTH</b> |                     | <b>\$ 17,466</b>  |
| ENDING CASH BALANCE - FUND 15                      | (Operating Cash)    | \$ 737,324        |
| ENDING CASH BALANCE - FUND 95                      | (Required Reserves) | \$ 125,681        |
| <b>ENDING CASH BALANCE - TOTAL</b>                 |                     | <b>\$ 863,005</b> |
| <b>UNAVAILABLE CASH - EARMARKED</b>                |                     |                   |
| RESERVES FOR LEVERAGE NOTE                         | (Required Reserves) | \$ 125,681        |
| <b>TOTAL UNAVAILABLE CASH</b>                      |                     | <b>\$ 125,681</b> |
| <b>AVAILABLE CASH</b>                              |                     | <b>\$ 737,324</b> |

*\*Due to prior period adjustments, beginning cash balance plus monthly income will not always be an exact match for ending cash balance*

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL**  
**FY 2020-2021 WITH PRIOR YEAR COMPARISON**  
**FOR THE MONTH ENDED OCTOBER 31, 2020**

|                            | CURRENT FISCAL YEAR |                  |                  |             |
|----------------------------|---------------------|------------------|------------------|-------------|
|                            | BUDGET              | ACTUAL           |                  |             |
|                            | FY 2020-21          | MONTH            | Y-T-D            | Y-T-D       |
|                            | Original Budget     | Oct-20           | Oct-20           | % Budget    |
| <b>REVENUES</b>            |                     |                  |                  |             |
| MMD TAX CURRENT YEAR       | \$ 35,000           | \$ -             | \$ -             |             |
| SALES TAX                  | 420,148             | 35,291           | 35,291           | 8.4%        |
| INVESTMENT INCOME FUND 15  | 2,000               | 76               | 76               | 3.8%        |
| INVESTMENT INCOME FUND 95  | 500                 | 13               | 13               |             |
| MISCELLANEOUS INCOME       | 30,000              | 2,850            | 2,850            | 9.5%        |
| INSURANCE REIMBURSEMENT    | -                   | -                | -                |             |
| LAND PROCEEDS              |                     | -                | -                |             |
| RENTAL FEES - SHOPPING CTR | 236,792             | 20,676           | 20,676           | 8.7%        |
| RENTAL INSURANCE           | -                   | -                | -                |             |
| SALES OF ASSETS            | -                   | -                | -                |             |
| PROCEEDS-DEBT/LOAN/LEASE   | -                   | -                | -                |             |
| <b>TOTAL REVENUES</b>      | <b>\$ 724,440</b>   | <b>\$ 58,906</b> | <b>\$ 58,906</b> | <b>8.1%</b> |

|                           |                   |                  |                  |             |
|---------------------------|-------------------|------------------|------------------|-------------|
| <b>EXPENDITURES</b>       |                   |                  |                  |             |
| ADMINISTRATION            | 218,387           | 9,693            | 9,693            | 4.4%        |
| DEBT SERVICE              | 306,132           | 25,680           | 25,680           | 8.4%        |
| TOWN SHOPPING CENTER      | 82,495            | 6,067            | 6,067            | 7.4%        |
| TOWN CENTER REDEVELOPMENT | -                 | -                | -                |             |
| <b>Total Expenditures</b> | <b>\$ 607,014</b> | <b>\$ 41,440</b> | <b>\$ 41,440</b> | <b>6.8%</b> |

|                                        |                   |                  |                  |  |
|----------------------------------------|-------------------|------------------|------------------|--|
| <b>Total Revenues Over (Under) Exp</b> | <b>\$ 117,426</b> | <b>\$ 17,466</b> | <b>\$ 17,466</b> |  |
|----------------------------------------|-------------------|------------------|------------------|--|

|                                        |  |  |  |  |
|----------------------------------------|--|--|--|--|
| <b>Other Financing Sources (Uses):</b> |  |  |  |  |
|----------------------------------------|--|--|--|--|

|                                           |   |   |   |  |
|-------------------------------------------|---|---|---|--|
| Operating Transfer to / from General Fund | - | - | - |  |
|-------------------------------------------|---|---|---|--|

|                                              |          |          |          |  |
|----------------------------------------------|----------|----------|----------|--|
| <b>Total Other Financing Sources (Uses):</b> | <b>-</b> | <b>-</b> | <b>-</b> |  |
|----------------------------------------------|----------|----------|----------|--|

|                                   |                   |  |  |  |
|-----------------------------------|-------------------|--|--|--|
| <b>Net Change in Fund Balance</b> | <b>\$ 117,426</b> |  |  |  |
| Fund Balance Oct 1                | 898,805           |  |  |  |

|                            |                     |  |  |  |
|----------------------------|---------------------|--|--|--|
| <b>Ending Fund Balance</b> | <b>\$ 1,016,231</b> |  |  |  |
|----------------------------|---------------------|--|--|--|

|                                     |                 |  |  |  |
|-------------------------------------|-----------------|--|--|--|
| <b>AVERAGE DAILY EXPENDITURES</b>   | <b>\$ 1,663</b> |  |  |  |
| Number of Days In Reserve           | 611             |  |  |  |
| Fund Balance as a % of Expenditures | 167%            |  |  |  |

|  | PRIOR FISCAL YEAR |              |                          |
|--|-------------------|--------------|--------------------------|
|  | BUDGET            | FY ACTUAL    |                          |
|  | FY 2019-2020      | FY 2019-2020 |                          |
|  | Original Budget   | MONTH Oct-19 | Y-T-D Oct-19<br>% Budget |
|  | \$ 35,000         | \$ -         | \$ -                     |
|  | 400,141           | 45,962       | 45,962 11.5%             |
|  | 4,000             | 546          | 546 13.7%                |
|  | 2,000             | 189          | 189                      |
|  | 30,120            | 2,850        | 2,850 9.5%               |
|  |                   |              | -                        |
|  | 150,368           |              |                          |
|  | 180,000           | 19,464       | 19,464 10.8%             |
|  | -                 | -            | -                        |
|  |                   | -            | -                        |
|  |                   | -            | -                        |
|  | \$ 801,629        | \$ 69,011    | \$ 69,011 8.6%           |

|  |            |           |               |
|--|------------|-----------|---------------|
|  | 169,377    | 9,536     | 9,536 5.6%    |
|  | 323,570    | 28,222    | 28,222 8.7%   |
|  | 79,651     | 18,660    | 18,660 23.4%  |
|  | -          | -         | -             |
|  | \$ 572,598 | \$ 56,418 | \$ 56,418 10% |

|  |            |           |           |
|--|------------|-----------|-----------|
|  | \$ 229,031 | \$ 12,593 | \$ 12,593 |
|--|------------|-----------|-----------|

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|  |   |   |   |
|--|---|---|---|
|  | - | - | - |
|--|---|---|---|

|  |            |  |  |
|--|------------|--|--|
|  | \$ 229,031 |  |  |
|  | \$ 669,774 |  |  |

|  |            |  |  |
|--|------------|--|--|
|  | \$ 898,805 |  |  |
|--|------------|--|--|

|  |          |  |  |
|--|----------|--|--|
|  | \$ 1,569 |  |  |
|  | 573      |  |  |
|  | 157%     |  |  |

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL  
FY 2020-2021 WITH PRIOR YEAR COMPARISON  
FOR THE MONTH ENDED OCTOBER 31, 2020**

|                            | CURRENT FISCAL YEAR |                  |                  |             |
|----------------------------|---------------------|------------------|------------------|-------------|
|                            | BUDGET              | ACTUAL           |                  |             |
|                            | FY 2020-21          | MONTH            | Y-T-D            | Y-T-D       |
|                            | Original Budget     | Oct-20           | Oct-20           | % Budget    |
| <b>REVENUES</b>            |                     |                  |                  |             |
| MMD TAX CURRENT YEAR       | \$ 35,000           | \$ -             | \$ -             |             |
| SALES TAX                  | 420,148             | 35,291           | 35,291           | 8.4%        |
| INVESTMENT INCOME          | 2,000               | 76               | 76               | 3.8%        |
| MISCELLANEOUS INCOME       | 30,000              | 2,850            | 2,850            | 9.5%        |
| INSURANCE REIMBURSEMENT    |                     | -                | -                |             |
| LAND PROCEEDS              | -                   | -                | -                |             |
| RENTAL FEES - SHOPPING CTR | 236,792             | 20,676           | 20,676           | 8.7%        |
| RENTAL INSURANCE           |                     | -                | -                |             |
| SALES OF ASSETS            | -                   | -                | -                |             |
| PROCEEDS-DEBT/LOAN/LEASE   | -                   | -                | -                |             |
| <b>TOTAL REVENUES</b>      | <b>\$ 723,940</b>   | <b>\$ 58,893</b> | <b>\$ 58,893</b> | <b>8.1%</b> |

|                           |                   |                  |                  |             |
|---------------------------|-------------------|------------------|------------------|-------------|
| <b>EXPENDITURES</b>       |                   |                  |                  |             |
| ADMINISTRATION            | 218,387           | 9,693            | 9,693            | 4.4%        |
| DEBT SERVICE              | 306,132           | 25,680           | 25,680           | 8.4%        |
| TOWN SHOPPING CENTER      | 82,495            | 6,067            | 6,067            | 7.4%        |
| TOWN CENTER REDEVELOPMENT | \$ -              | -                | -                |             |
| <b>TOTAL EXPENDITURES</b> | <b>\$ 607,014</b> | <b>\$ 41,440</b> | <b>\$ 41,440</b> | <b>6.8%</b> |

|                                        |                   |                  |                  |  |
|----------------------------------------|-------------------|------------------|------------------|--|
| <b>Total Revenues Over (Under) Exp</b> | <b>\$ 116,926</b> | <b>\$ 17,453</b> | <b>\$ 17,453</b> |  |
|----------------------------------------|-------------------|------------------|------------------|--|

|                                        |  |  |  |  |
|----------------------------------------|--|--|--|--|
| <b>Other Financing Sources (Uses):</b> |  |  |  |  |
|----------------------------------------|--|--|--|--|

|                                           |   |   |   |  |
|-------------------------------------------|---|---|---|--|
| Operating Transfer to / from General Fund | - | - | - |  |
|-------------------------------------------|---|---|---|--|

|                                              |          |          |          |  |
|----------------------------------------------|----------|----------|----------|--|
| <b>Total Other Financing Sources (Uses):</b> | <b>-</b> | <b>-</b> | <b>-</b> |  |
|----------------------------------------------|----------|----------|----------|--|

|                                   |                   |
|-----------------------------------|-------------------|
| <b>Net Change in Fund Balance</b> | <b>\$ 116,926</b> |
| Fund Balance Oct 1                | 770,219           |

|                            |                   |
|----------------------------|-------------------|
| <b>Ending Fund Balance</b> | <b>\$ 887,145</b> |
|----------------------------|-------------------|

|                                     |                 |
|-------------------------------------|-----------------|
| <b>AVERAGE DAILY EXPENDITURES</b>   | <b>\$ 1,663</b> |
| Number of Days in Reserve           | 533             |
| Fund Balance as a % of Expenditures | 146%            |

| PRIOR FISCAL YEAR |              |              |                |
|-------------------|--------------|--------------|----------------|
| BUDGET            | FY ACTUAL    |              |                |
| FY 2019-2020      | FY 2019-2020 |              |                |
| Original Budget   | MONTH Oct-19 | Y-T-D Oct-19 | Y-T-D % Budget |
| \$ 35,000         | \$ -         | \$ -         |                |
| 400,141           | \$ 45,962    | 45,962       | 11.5%          |
| 4,000             | 546          | 546          | 13.7%          |
| 30,120            | 2,850        | 2,850        | 9.5%           |
|                   | -            | -            |                |
| 150,368           |              |              |                |
| 180,000           | 19,464       | 19,464       | 10.8%          |
| -                 | -            | -            |                |
|                   | -            | -            |                |
|                   | -            | -            |                |
| \$ 799,629        | \$ 68,822    | \$ 68,822    | 8.6%           |

|  |                   |                  |                  |             |
|--|-------------------|------------------|------------------|-------------|
|  | 169,377           | 9,536            | 9,536            | 5.6%        |
|  | 323,570           | 28,222           | 28,222           | 8.7%        |
|  | 79,651            | 18,660           | 18,660           | 23.4%       |
|  | -                 | -                | -                |             |
|  | <b>\$ 572,598</b> | <b>\$ 56,418</b> | <b>\$ 56,418</b> | <b>9.9%</b> |

|                   |                  |                  |  |
|-------------------|------------------|------------------|--|
| <b>\$ 227,031</b> | <b>\$ 12,404</b> | <b>\$ 12,404</b> |  |
|-------------------|------------------|------------------|--|

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|                   |
|-------------------|
| <b>\$ 227,031</b> |
| <b>\$ 543,188</b> |

|                   |
|-------------------|
| <b>\$ 770,219</b> |
|-------------------|

|                 |
|-----------------|
| <b>\$ 1,569</b> |
| 491             |
| 135%            |

| EDC ADMIN                     | CURRENT FISCAL YEAR |          |          |          |
|-------------------------------|---------------------|----------|----------|----------|
|                               | BUDGET              | ACTUAL   |          |          |
|                               | FY 2020-21          | MONTH    | Y-T-D    | Y-T-D    |
|                               | Original Budget     | Oct-20   | Oct-20   | % Budget |
| EXPENDITURES                  |                     |          |          |          |
| PRINTED SUPPLIES              | \$ 2,000            | \$ -     | \$ -     | 0.0%     |
| GENERAL OFFICE SUPPLIES       | 50                  | -        | -        | 0.0%     |
| POSTAGE                       | 50                  | -        | -        | 0.0%     |
| SUPPLIES TOTAL                | 2,100               | -        | -        | 0.0%     |
| ADVERTISING                   | 1,200               | -        | -        |          |
| ASSOCIATION DUES/PUBLICATIONS | 3,500               | -        | -        | 0.0%     |
| TRANING/SEMINARS              | 250                 | -        | -        | 0.0%     |
| LEGAL SERVICES                | 15,000              | -        | -        | 0.0%     |
| AUDIT SERVICES                | 4,250               | -        | -        | 0.0%     |
| SPECIAL SERVICES              | 42,838              | -        | -        | 0.0%     |
| FILING FEES                   | -                   |          |          |          |
| ENGINEERING SERVICES          |                     |          |          |          |
| TRAVEL                        | 100                 | -        | -        |          |
| ENGINEERING SERVICES          | -                   | -        | -        |          |
| ADMIN CHARGE-GENERAL FUND     | 116,318             | 9,693    | 9,693    | 8.3%     |
| FUNCTIONAL GRANT              | 32,831              | -        | -        | 0.0%     |
| LAND                          | -                   |          |          |          |
| SUNDRY TOTAL                  | 216,287             | 9,693    | 9,693    | 4.48%    |
|                               |                     |          |          |          |
| TOTAL EDC ADMIN EXPENDITURES  | \$ 218,387          | \$ 9,693 | \$ 9,693 | 4.44%    |

| PRIOR FISCAL YEAR |              |              |                |
|-------------------|--------------|--------------|----------------|
| BUDGET            | FY ACTUAL    |              |                |
| FY 2019-20        | FY 2019-2020 |              |                |
| Original Budget   | MONTH Oct-19 | Y-T-D Oct-19 | Y-T-D % Budget |
| \$ 2,000          | \$ -         | -            | 0.0%           |
| 50                | -            | -            | 0.0%           |
| 50                | -            | -            | 0.0%           |
| 2,100             | -            |              | 0.0%           |
| 1,200             | -            | -            |                |
| 3,395             | -            | -            | 0.0%           |
| 250               | -            | -            | 0.0%           |
| 14,925            | -            | -            | 0.0%           |
| 4,250             | -            | -            | 0.0%           |
| 975               | (157)        | (157)        | -16.1%         |
|                   |              |              |                |
|                   | -            | -            |                |
| 100               |              |              | 0.0%           |
| -                 |              |              |                |
| 116,318           | 9,693        | 9,693        | 8.3%           |
| 25,864            | -            | -            | 0.0%           |
|                   |              |              |                |
| 167,277           | 9,536        | 9,536        | 5.7%           |
|                   |              |              |                |
| \$ 169,377        | \$ 9,536     | \$ 9,536     | 5.6%           |

# EDC DEBT SERVICE

|                                | CURRENT FISCAL YEAR |           |           |          |
|--------------------------------|---------------------|-----------|-----------|----------|
|                                | BUDGET              | ACTUAL    |           |          |
|                                | FY 2020-21          | MONTH     | Y-T-D     | Y-T-D    |
|                                | Original Budget     | Oct-20    | Oct-20    | % Budget |
| EXPENDITURES                   |                     |           |           |          |
| 2007 \$1.2M TAX BOND INTEREST  | \$ 42,048           | \$ 21,024 | \$ 21,024 | 50.0%    |
| 2007 \$1.2M TAX BOND PRINCIPAL | 70,000              | -         | -         | 0.0%     |
| 2011 \$1.7M TX LEVERAGE INT    | 9,196               | 824       | 824       | 9.0%     |
| 2011 \$17.M TX LEVERAGE PRIN   | 46,680              | 3,832     | 3,832     | 8.2%     |
| 2020 \$1.26M GO REFUNDING INT  | 115,000             | -         | -         | 0.0%     |
| TRANSFER OUT-DEBT SERV FUND    | 23,208              | -         | -         | 0.0%     |
| TOTAL EDC DEBT EXPENDITURES    | \$ 306,132          | \$ 25,680 | \$ 25,680 | 8.4%     |

| PRIOR FISCAL YEAR |              |              |                |
|-------------------|--------------|--------------|----------------|
| BUDGET            | FY ACTUAL    |              |                |
| FY 2019-20        | FY 2019-20   |              |                |
| Original Budget   | MONTH Oct-19 | Y-T-D Oct-19 | Y-T-D % Budget |
| \$ 46,566         | \$ 23,214    | \$ 23,214    | 49.9%          |
| 65,000            | -            | -            | 0.0%           |
| 18,122            | 1,597        | 1,597        | 8.8%           |
| 41,982            | 3,411        | 3,411        | 8.1%           |
|                   |              |              |                |
| 151,900           | -            | -            | 0.0%           |
| \$ 323,570        | \$ 28,222    | \$ 28,222    | 8.7%           |

# EDC TOWNCENTER SHOPPING CENTER

|                                   | CURRENT FISCAL YEAR |          |          |          |
|-----------------------------------|---------------------|----------|----------|----------|
|                                   | BUDGET              | ACTUAL   |          |          |
|                                   | FY 2020-21          | MONTH    | Y-T-D    | Y-T-D    |
|                                   | Original Budget     | Oct-20   | Oct-20   | % Budget |
| EXPENDITURES                      |                     |          |          |          |
| BUILDING MAINTENANCE              | \$ 54,195           | \$ 4,906 | \$ 4,906 | 9.1%     |
| ELECTRIC SERVICES                 | 5,700               | 334      | 334      | 5.9%     |
| INSURANCE - PROPERTY              | 13,000              | -        | -        | 0.0%     |
| SPECIAL SERVICES                  | 9,600               | 827      | 827      | 8.6%     |
|                                   |                     |          |          |          |
| TOTAL EDC TOWNCENTER EXPENDITURES | \$ 82,495           | \$ 6,067 | \$ 6,067 | 7.4%     |

| PRIOR FISCAL YEAR |              |              |                |
|-------------------|--------------|--------------|----------------|
| BUDGET            | FY ACTUAL    |              |                |
| FY 2019-20        | FY 2019-20   |              |                |
| Original Budget   | MONTH Oct-19 | Y-T-D Oct-19 | Y-T-D % Budget |
| \$ 54,951         | \$ 7,727     | \$ 7,727     | 14.1%          |
| 5,700             | 430          | 430          | 7.5%           |
| 13,000            | 9,976        | 9,976        | 76.7%          |
| 6,000             | 527          | 527          | 8.8%           |
|                   |              |              |                |
| \$ 79,651         | \$ 18,660    | \$ 18,660    | 23.4%          |

# EDC TOWNCENTER REDEVELOPMENT

|                                                 | CURRENT FISCAL YEAR |        |        |          |
|-------------------------------------------------|---------------------|--------|--------|----------|
|                                                 | BUDGET              | ACTUAL |        |          |
|                                                 | FY 2020-21          | MONTH  | Y-T-D  | Y-T-D    |
|                                                 | Original Budget     | Oct-20 | Oct-20 | % Budget |
| EXPENDITURES                                    |                     |        |        |          |
| ENGINEERING SERVICES                            | \$ -                | \$ -   | \$ -   |          |
| CONSTRUCTION                                    | -                   | -      | -      |          |
| TOTAL EDC TOWNCENTER REDEVELOPMENT EXPENDITURES | \$ -                | \$ -   | \$ -   |          |

| PRIOR FISCAL YEAR |              |              |                |
|-------------------|--------------|--------------|----------------|
| BUDGET            | FY ACTUAL    |              |                |
| FY 2019-20        | FY 2019-20   |              |                |
| Original Budget   | MONTH Oct-19 | Y-T-D Oct-19 | Y-T-D % Budget |
|                   |              | \$ -         |                |
|                   | -            | -            |                |
| \$ -              | \$ -         | \$ -         |                |

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL  
FY 2020-2021 WITH PRIOR YEAR COMPARISON  
FOR THE MONTH ENDED OCTOBER 31, 2020**

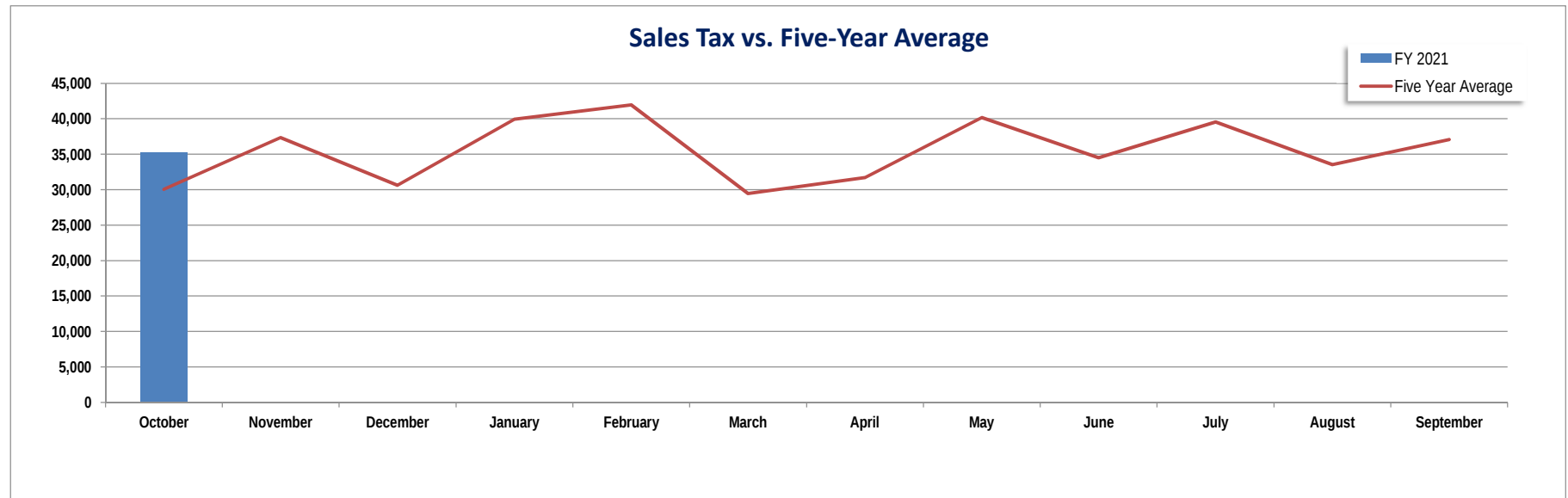
**EDC BOND RESERVE FUND**

|                                        | CURRENT FISCAL YEAR |              |              |             |
|----------------------------------------|---------------------|--------------|--------------|-------------|
|                                        | BUDGET              | ACTUAL       |              |             |
|                                        | FY 2020-21          | MONTH        | Y-T-D        | Y-T-D       |
|                                        | Original Budget     | Oct-20       | Oct-20       | % Budget    |
| REVENUES                               |                     |              |              |             |
| INVESTMENT INCOME                      | 500                 | 13           | \$ 13        |             |
| <b>TOTAL REVENUES</b>                  | <b>\$ 500</b>       | <b>\$ 13</b> | <b>\$ 13</b> |             |
| EXPENDITURES                           |                     |              |              |             |
| ADMINISTRATION                         | \$ -                | -            | -            |             |
| <b>TOTAL EXPENDITURES</b>              | <b>\$ -</b>         | <b>\$ -</b>  | <b>\$ -</b>  |             |
| <b>Total Revenues Over (Under) Exp</b> | <b>\$ 500</b>       | <b>\$ 13</b> | <b>\$ 13</b> |             |
| <b>Net Change in Fund Balance</b>      | <b>\$ 500</b>       |              |              | <b>\$ -</b> |
| Fund Balance Oct 1                     | 128,586             |              |              |             |
| <b>Ending Fund Balance</b>             | <b>\$ 129,086</b>   |              |              |             |

| PRIOR FISCAL YEAR |               |               |                |
|-------------------|---------------|---------------|----------------|
| BUDGET            | FY ACTUAL     |               |                |
| FY 2019-2020      | FY 2019-2020  |               |                |
| Original Budget   | MONTH Oct-19  | Y-T-D Oct-19  | Y-T-D % Budget |
| 2,000             | 189           | \$ 189        |                |
| <b>\$ 2,000</b>   | <b>\$ 189</b> | <b>\$ 189</b> |                |
|                   |               |               |                |
|                   | -             | -             |                |
| <b>\$ -</b>       | <b>\$ -</b>   | <b>\$ -</b>   |                |
|                   |               |               |                |
| <b>\$ 2,000</b>   | <b>\$ 189</b> | <b>\$ 189</b> |                |
| <b>\$ 2,000</b>   |               |               |                |
| \$ 126,586        |               |               |                |
| <b>\$ 128,586</b> |               |               |                |

## EDC Sales Tax By Month

| Year   | October | November | December | January | February | March  | April  | May    | June   | July   | August | September | Total      |
|--------|---------|----------|----------|---------|----------|--------|--------|--------|--------|--------|--------|-----------|------------|
| FY2021 | 35,291  |          |          |         |          |        |        |        |        |        |        |           | \$ 35,291  |
| FY2020 | 45,962  | 39,056   | 45,450   | 36,037  | 64,105   | 42,654 | 37,725 | 49,804 | 44,467 | 40,078 | 45,748 | 49,172    | \$ 540,258 |
| FY2019 | 31,048  | 38,679   | 39,362   | 88,360  | 45,433   | 36,033 | 34,603 | 46,432 | 38,783 | 43,510 | 36,757 | 47,143    | \$ 526,144 |
| FY2018 | 34,607  | 38,169   | 28,985   | 31,808  | 54,501   | 31,672 | 41,253 | 43,121 | 36,295 | 41,089 | 39,590 | 29,697    | \$ 450,787 |
| FY2017 | 29,583  | 38,719   | 27,285   | 29,652  | 35,265   | 26,215 | 29,043 | 33,374 | 26,747 | 33,648 | 16,530 | 28,850    | \$ 354,908 |
| FY2016 | 31,046  | 39,712   | 32,662   | 25,293  | 38,669   | 29,196 | 26,505 | 38,181 | 27,906 | 28,195 | 29,231 | 30,459    | \$ 377,055 |
| FY2015 | 23,985  | 31,479   | 27,515   | 24,594  | 35,857   | 24,104 | 27,064 | 39,783 | 42,821 | 55,252 | 48,766 | 59,232    | \$ 440,453 |
| FY2014 | 21,990  | 29,867   | 31,661   | 22,458  | 32,594   | 23,228 | 26,412 | 31,319 | 25,832 | 23,976 | 28,866 | 22,659    | \$ 320,861 |
| FY2013 | 33,617  | 31,297   | 23,446   | 20,135  | 30,003   | 20,791 | 20,318 | 32,020 | 21,136 | 22,435 | 27,973 | 26,025    | \$ 309,197 |



## STAFF REPORT TO THE BOARD OF DIRECTORS

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**MEETING DATE:** DECEMBER 17, 2020

**AGENDA ITEM NUMBER:** REGULAR SESSION ITEM V.C.

**SUBJECT**

Review and accept the KEDC Financial Report for November 2020

**ORIGINATED BY**

**SUMMARY**

Please see the attached financial reports for the month ending 11/30/2020.

Director of Finance and Information Technology Lakeita Sutton will discuss highlights, if any, and be available to answer questions from the Board.

**RECOMMENDATION**

**ATTACHMENTS**

|    |                                |                                    |
|----|--------------------------------|------------------------------------|
| 1. | 2020_11 EDC Monthly Financials | 2020_11 EDC Monthly Financials.pdf |
| 2. | 11_2020 Sales Tax Update-EDC   | 11_2020 Sales Tax Update-EDC.pdf   |

**KENNEDALE ECONOMIC DEVELOPMENT CORPORATION**  
**ANNUAL PROGRAM OF SERVICES**  
**NOVEMBER 2020**

**MONTHLY INFORMATION**

1. \$57,626 in Sales Tax Revenue
2. EDC Director engaged in long-term planning, including relationship with Chamber, hotel status, Red's Roadhouse, and other development deals

Rental Fees, MMD Tax and Rental Insurance are reported on the Accrual Basis of Accounting, while all other revenues and expenditures are reported on the Cash Basis. This procedure has been in effect for several years, but can be changed should the Board wish.

*Lakeita Sutton*

**ADDITIONAL INFORMATION**

FUND 15 - OPERATING FUND (EDC INVOICES AND REVENUE ARE RECEIVED IN THIS FUND)

FUND 19 - CAPITAL BOND FUND (CLOSED IN FY 18)

FUND 95 - RESERVE FUND FOR DEBT REQUIREMENTS

**CASH POSITION**

| CATEGORY                                           | DESCRIPTION         | YTD               |
|----------------------------------------------------|---------------------|-------------------|
| BEGINNING CASH BALANCE - FUND 15                   | (Operating Cash)    | \$ 737,324        |
| BEGINNING CASH BALANCE - FUND 95                   | (Required Reserves) | \$ 125,681        |
|                                                    |                     | <b>863,005.00</b> |
| <b>BEGINNING AVAILABLE CASH - TOTAL</b>            |                     | <b>737,324</b>    |
| <b>TOTAL REVENUES MINUS EXPENDITURES FOR MONTH</b> |                     | <b>\$ 53,339</b>  |
| ENDING CASH BALANCE - FUND 15                      | (Operating Cash)    | \$ 809,632        |
| ENDING CASH BALANCE - FUND 95                      | (Required Reserves) | \$ 125,693        |
| <b>ENDING CASH BALANCE - TOTAL</b>                 |                     | <b>\$ 935,325</b> |
| <b>UNAVAILABLE CASH - EARMARKED</b>                |                     |                   |
| RESERVES FOR LEVERAGE NOTE                         | (Required Reserves) | \$ 125,693        |
| <b>TOTAL UNAVAILABLE CASH</b>                      |                     | <b>\$ 125,693</b> |
| <b>AVAILABLE CASH</b>                              |                     | <b>\$ 809,632</b> |

*\*Due to prior period adjustments, beginning cash balance plus monthly income will not always be an exact match for ending cash balance*

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL**  
**FY 2020-2021 WITH PRIOR YEAR COMPARISON**  
**FOR THE MONTH ENDED NOVEMBER 30, 2020**

|                            | CURRENT FISCAL YEAR |                  |                   |              |
|----------------------------|---------------------|------------------|-------------------|--------------|
|                            | BUDGET              | ACTUAL           |                   |              |
|                            | FY 2020-21          | MONTH            | Y-T-D             | Y-T-D        |
|                            | Original Budget     | Nov-20           | Nov-20            | % Budget     |
| <b>REVENUES</b>            |                     |                  |                   |              |
| MMD TAX CURRENT YEAR       | \$ 35,000           | \$ -             | \$ -              |              |
| SALES TAX                  | 420,148             | 57,626           | 92,917            | 22.1%        |
| INVESTMENT INCOME FUND 15  | 2,000               | 73               | 149               | 7.5%         |
| INVESTMENT INCOME FUND 95  | 500                 | 12               | 25                |              |
| MISCELLANEOUS INCOME       | 30,000              | 350              | 3,200             | 10.7%        |
| INSURANCE REIMBURSEMENT    | -                   | -                | -                 |              |
| LAND PROCEEDS              | -                   | -                | -                 |              |
| RENTAL FEES - SHOPPING CTR | 236,792             | 23,256           | 43,932            | 18.6%        |
| RENTAL INSURANCE           | -                   | -                | -                 |              |
| SALES OF ASSETS            | -                   | -                | -                 |              |
| PROCEEDS-DEBT/LOAN/LEASE   | -                   | -                | -                 |              |
| <b>TOTAL REVENUES</b>      | <b>\$ 724,440</b>   | <b>\$ 81,317</b> | <b>\$ 140,223</b> | <b>19.4%</b> |

|                           |                   |                  |                  |              |
|---------------------------|-------------------|------------------|------------------|--------------|
| <b>EXPENDITURES</b>       |                   |                  |                  |              |
| ADMINISTRATION            | 218,387           | 10,215           | 20,964           | 9.6%         |
| DEBT SERVICE              | 306,132           | 4,655            | 30,337           | 9.9%         |
| TOWN SHOPPING CENTER      | 82,495            | 13,108           | 19,177           | 23.2%        |
| TOWN CENTER REDEVELOPMENT | -                 | -                | -                |              |
| <b>TOTAL EXPENDITURES</b> | <b>\$ 607,014</b> | <b>\$ 27,978</b> | <b>\$ 70,478</b> | <b>11.6%</b> |

|                                        |                   |                  |                  |  |
|----------------------------------------|-------------------|------------------|------------------|--|
| <b>Total Revenues Over (Under) Exp</b> | <b>\$ 117,426</b> | <b>\$ 53,339</b> | <b>\$ 69,745</b> |  |
|----------------------------------------|-------------------|------------------|------------------|--|

|                                        |  |  |  |  |
|----------------------------------------|--|--|--|--|
| <b>Other Financing Sources (Uses):</b> |  |  |  |  |
|----------------------------------------|--|--|--|--|

|                                         |   |   |   |  |
|-----------------------------------------|---|---|---|--|
| Operating Transfer to/from General Fund | - | - | - |  |
|-----------------------------------------|---|---|---|--|

|                                              |          |          |          |  |
|----------------------------------------------|----------|----------|----------|--|
| <b>Total Other Financing Sources (Uses):</b> | <b>-</b> | <b>-</b> | <b>-</b> |  |
|----------------------------------------------|----------|----------|----------|--|

|                                   |                   |  |  |  |
|-----------------------------------|-------------------|--|--|--|
| <b>Net Change in Fund Balance</b> | <b>\$ 117,426</b> |  |  |  |
| Fund Balance Oct 1                | 898,805           |  |  |  |

|                            |                     |
|----------------------------|---------------------|
| <b>Ending Fund Balance</b> | <b>\$ 1,016,231</b> |
|----------------------------|---------------------|

|                                            |                 |
|--------------------------------------------|-----------------|
| <b>AVERAGE DAILY EXPENDITURES</b>          | <b>\$ 1,663</b> |
| <b>Number of Days In Reserve</b>           | <b>611</b>      |
| <b>Fund Balance as a % of Expenditures</b> | <b>167%</b>     |

|  | PRIOR FISCAL YEAR |              |              |                |
|--|-------------------|--------------|--------------|----------------|
|  | BUDGET            | FY ACTUAL    |              |                |
|  | FY 2019-2020      | FY 2019-2020 |              |                |
|  | Original Budget   | MONTH Nov-19 | Y-T-D Nov-19 | Y-T-D % Budget |
|  | \$ 35,000         | \$ -         | \$ -         |                |
|  | 400,141           | 39,056       | 85,018       | 21.2%          |
|  | 4,000             | 488          | 1,035        | 25.9%          |
|  | 2,000             | 161          | 351          |                |
|  | 30,120            | 2,850        | 5,700        | 18.9%          |
|  | -                 | -            | -            |                |
|  | 150,368           | -            | -            |                |
|  | 180,000           | 19,581       | 39,045       | 21.7%          |
|  | -                 | -            | -            |                |
|  | -                 | -            | -            |                |
|  | -                 | -            | -            |                |
|  | \$ 801,629        | \$ 62,136    | \$ 131,149   | 16.4%          |

|            |           |           |       |
|------------|-----------|-----------|-------|
| 169,377    | 12,756    | 22,293    | 13.2% |
| 323,570    | 5,008     | 33,231    | 10.3% |
| 79,651     | 2,696     | 21,357    | 26.8% |
| -          | -         | -         |       |
| \$ 572,598 | \$ 20,460 | \$ 76,881 | 13%   |

|                   |                  |                  |  |
|-------------------|------------------|------------------|--|
| <b>\$ 229,031</b> | <b>\$ 41,676</b> | <b>\$ 54,268</b> |  |
|-------------------|------------------|------------------|--|

|  |  |  |  |
|--|--|--|--|
|  |  |  |  |
|--|--|--|--|

|   |   |   |  |
|---|---|---|--|
| - | - | - |  |
|---|---|---|--|

|   |   |   |  |
|---|---|---|--|
| - | - | - |  |
|---|---|---|--|

|                   |  |  |  |
|-------------------|--|--|--|
| <b>\$ 229,031</b> |  |  |  |
| <b>\$ 669,774</b> |  |  |  |

|                   |
|-------------------|
| <b>\$ 898,805</b> |
|-------------------|

|                 |
|-----------------|
| <b>\$ 1,569</b> |
| 573             |
| 157%            |

**REVENUES AND EXPENDITURES - BUDGET AND ACTUAL  
FY 2020-2021 WITH PRIOR YEAR COMPARISON  
FOR THE MONTH ENDED NOVEMBER 30, 2020**

|                            | CURRENT FISCAL YEAR |                  |                   |              |
|----------------------------|---------------------|------------------|-------------------|--------------|
|                            | BUDGET              | ACTUAL           |                   |              |
|                            | FY 2020-21          | MONTH            | Y-T-D             | Y-T-D        |
|                            | Original Budget     | Nov-20           | Nov-20            | % Budget     |
| <b>REVENUES</b>            |                     |                  |                   |              |
| MMD TAX CURRENT YEAR       | \$ 35,000           | \$ -             | \$ -              |              |
| SALES TAX                  | 420,148             | 57,626           | 92,917            | 22.1%        |
| INVESTMENT INCOME          | 2,000               | 73               | 149               | 7.5%         |
| MISCELLANEOUS INCOME       | 30,000              | 350              | 3,200             | 10.7%        |
| INSURANCE REIMBURSEMENT    |                     | -                | -                 |              |
| LAND PROCEEDS              | -                   | -                | -                 |              |
| RENTAL FEES - SHOPPING CTR | 236,792             | 23,256           | 43,932            | 18.6%        |
| RENTAL INSURANCE           |                     | -                | -                 |              |
| SALES OF ASSETS            | -                   | -                | -                 |              |
| PROCEEDS-DEBT/LOAN/LEASE   | -                   | -                | -                 |              |
| <b>TOTAL REVENUES</b>      | <b>\$ 723,940</b>   | <b>\$ 81,305</b> | <b>\$ 140,198</b> | <b>19.4%</b> |

|                           |                   |                  |                  |              |
|---------------------------|-------------------|------------------|------------------|--------------|
| <b>EXPENDITURES</b>       |                   |                  |                  |              |
| ADMINISTRATION            | 218,387           | 10,215           | 20,964           | 9.6%         |
| DEBT SERVICE              | 306,132           | 4,655            | 30,337           | 9.9%         |
| TOWN SHOPPING CENTER      | 82,495            | 13,108           | 19,177           | 23.2%        |
| TOWN CENTER REDEVELOPMENT | \$ -              | -                | -                |              |
| <b>TOTAL EXPENDITURES</b> | <b>\$ 607,014</b> | <b>\$ 27,978</b> | <b>\$ 70,478</b> | <b>11.6%</b> |

|                                        |                   |                  |                  |  |
|----------------------------------------|-------------------|------------------|------------------|--|
| <b>Total Revenues Over (Under) Exp</b> | <b>\$ 116,926</b> | <b>\$ 53,327</b> | <b>\$ 69,720</b> |  |
|----------------------------------------|-------------------|------------------|------------------|--|

|                                           |   |   |   |  |
|-------------------------------------------|---|---|---|--|
| <b>Other Financing Sources (Uses):</b>    |   |   |   |  |
| Operating Transfer to / from General Fund | - | - | - |  |

|                                              |   |   |   |  |
|----------------------------------------------|---|---|---|--|
| <b>Total Other Financing Sources (Uses):</b> | - | - | - |  |
|----------------------------------------------|---|---|---|--|

|                                   |                   |  |  |  |
|-----------------------------------|-------------------|--|--|--|
| <b>Net Change in Fund Balance</b> | <b>\$ 116,926</b> |  |  |  |
| Fund Balance Oct 1                | 770,219           |  |  |  |

|                            |                   |  |  |  |
|----------------------------|-------------------|--|--|--|
| <b>Ending Fund Balance</b> | <b>\$ 887,145</b> |  |  |  |
|----------------------------|-------------------|--|--|--|

|                                     |                 |  |  |  |
|-------------------------------------|-----------------|--|--|--|
| <b>AVERAGE DAILY EXPENDITURES</b>   | <b>\$ 1,663</b> |  |  |  |
| Number of Days In Reserve           | 533             |  |  |  |
| Fund Balance as a % of Expenditures | 146%            |  |  |  |

|  | PRIOR FISCAL YEAR |                  |                   |                |
|--|-------------------|------------------|-------------------|----------------|
|  | BUDGET            | FY ACTUAL        |                   |                |
|  | FY 2019-2020      | FY 2019-2020     |                   |                |
|  | Original Budget   | MONTH Nov-19     | Y-T-D Nov-19      | Y-T-D % Budget |
|  | \$ 35,000         | \$ -             | \$ -              |                |
|  | 400,141           | \$ 39,056        | 85,018            | 21.2%          |
|  | 4,000             | 488              | 1,035             | 25.9%          |
|  | 30,120            | 2,850            | 5,700             | 18.9%          |
|  |                   | -                | -                 |                |
|  | 150,368           |                  |                   |                |
|  | 180,000           | 19,581           | 39,045            | 21.7%          |
|  | -                 | -                | -                 |                |
|  |                   | -                | -                 |                |
|  |                   | -                | -                 |                |
|  | <b>\$ 799,629</b> | <b>\$ 61,975</b> | <b>\$ 130,798</b> | <b>16.4%</b>   |

|  |                   |                  |                  |              |
|--|-------------------|------------------|------------------|--------------|
|  | 169,377           | 12,756           | 22,293           | 13.2%        |
|  | 323,570           | 5,008            | 33,231           | 10.3%        |
|  | 79,651            | 2,696            | 21,357           | 26.8%        |
|  | -                 | -                | -                |              |
|  | <b>\$ 572,598</b> | <b>\$ 20,460</b> | <b>\$ 76,881</b> | <b>13.4%</b> |

|                   |                  |                  |  |
|-------------------|------------------|------------------|--|
| <b>\$ 227,031</b> | <b>\$ 41,515</b> | <b>\$ 53,917</b> |  |
|-------------------|------------------|------------------|--|

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|---|---|---|--|
| - | - | - |  |
|---|---|---|--|

|                   |  |  |  |
|-------------------|--|--|--|
| <b>\$ 227,031</b> |  |  |  |
| <b>\$ 543,188</b> |  |  |  |

|                   |  |  |  |
|-------------------|--|--|--|
| <b>\$ 770,219</b> |  |  |  |
|-------------------|--|--|--|

|                 |  |  |  |
|-----------------|--|--|--|
| <b>\$ 1,569</b> |  |  |  |
| 491             |  |  |  |
| 135%            |  |  |  |

EDC ADMIN

| EXPENDITURES                  | CURRENT FISCAL YEAR |           |           |          |
|-------------------------------|---------------------|-----------|-----------|----------|
|                               | BUDGET              | ACTUAL    |           |          |
|                               | FY 2020-21          |           | Y-T-D     | Y-T-D    |
|                               | Original Budget     | Nov-20    | Nov-20    | % Budget |
| PRINTED SUPPLIES              | \$ 2,000            | \$ -      | \$ -      | 0.0%     |
| GENERAL OFFICE SUPPLIES       | 50                  | -         | -         | 0.0%     |
| POSTAGE                       | 50                  | -         | -         | 0.0%     |
| SUPPLIES TOTAL                | 2,100               | -         | -         | 0.0%     |
| ADVERTISING                   | 1,200               | -         | -         |          |
| ASSOCIATION DUES/PUBLICATIONS | 3,500               | -         | -         | 0.0%     |
| TRANING/SEMINARS              | 250                 | -         | -         | 0.0%     |
| LEGAL SERVICES                | 15,000              | (528)     | 528       | 3.5%     |
| AUDIT SERVICES                | 4,250               | -         | -         | 0.0%     |
| SPECIAL SERVICES              | 42,838              | 1,050     | 1,050     | 2.5%     |
| FILING FEES                   | -                   |           |           |          |
| ENGINEERING SERVICES          |                     |           |           |          |
| TRAVEL                        | 100                 | -         | -         |          |
| ENGINEERING SERVICES          | -                   | -         | -         |          |
| ADMIN CHARGE-GENERAL FUND     | 116,318             | 9,693     | 19,386    | 16.7%    |
| FUNCTIONAL GRANT              | 32,831              | -         | -         | 0.0%     |
| LAND                          | -                   |           |           |          |
| SUNDRY TOTAL                  | 216,287             | 10,215    | 20,964    | 9.7%     |
| TOTAL EDC ADMIN EXPENDITURES  | \$ 218,387          | \$ 10,215 | \$ 20,964 | 9.60%    |

| PRIOR FISCAL YEAR |              |              |                |
|-------------------|--------------|--------------|----------------|
| BUDGET            | FY ACTUAL    |              |                |
| FY 2019-20        | FY 2019-2020 |              |                |
| Original Budget   | MONTH Nov-19 | Y-T-D Nov-19 | Y-T-D % Budget |
| \$ 2,000          | \$ -         | -            | 0.0%           |
| 50                | -            | -            | 0.0%           |
| 50                | -            | -            | 0.0%           |
| 2,100             | -            |              | 0.0%           |
| 1,200             | -            | -            |                |
| 3,395             | -            | -            | 0.0%           |
| 250               | -            | -            | 0.0%           |
| 14,925            | 350          | 350          | 2.3%           |
| 4,250             | -            | -            | 0.0%           |
| 975               | 22           | (134)        | -13.7%         |
|                   |              |              |                |
|                   | -            | -            |                |
| 100               |              |              | 0.0%           |
| -                 |              |              |                |
| 116,318           | 9,693        | 19,386       | 16.7%          |
| 25,864            | 2,691        | 2,691        | 10.4%          |
|                   |              |              |                |
| 167,277           | 12,756       | 22,293       | 13.3%          |
| \$ 169,377        | \$ 12,756    | \$ 22,293    | 13.2%          |

# EDC DEBT SERVICE

|                                | CURRENT FISCAL YEAR |          |           |          |
|--------------------------------|---------------------|----------|-----------|----------|
|                                | BUDGET              | ACTUAL   |           |          |
|                                | FY 2020-21          | MONTH    | Y-T-D     | Y-T-D    |
|                                | Original Budget     | Nov-20   | Nov-20    | % Budget |
| EXPENDITURES                   |                     |          |           |          |
| 2007 \$1.2M TAX BOND INTEREST  | \$ 42,048           | \$ -     | \$ 21,024 | 50.0%    |
| 2007 \$1.2M TAX BOND PRINCIPAL | 70,000              | -        | -         | 0.0%     |
| 2011 \$1.7M TX LEVERAGE INT    | 9,196               | 813      | 1,638     | 17.8%    |
| 2011 \$17.M TX LEVERAGE PRIN   | 46,680              | 3,842    | 7,675     | 16.4%    |
| 2020 \$1.26M GO REFUNDING INT  | 115,000             | -        | -         | 0.0%     |
| TRANSFER OUT-DEBT SERV FUND    | 23,208              | -        | -         | 0.0%     |
| TOTAL EDC DEBT EXPENDITURES    | \$ 306,132          | \$ 4,655 | \$ 30,337 | 9.9%     |

| PRIOR FISCAL YEAR |              |              |                |
|-------------------|--------------|--------------|----------------|
| BUDGET            | FY ACTUAL    |              |                |
| FY 2019-20        | FY 2019-20   |              |                |
| Original Budget   | MONTH Nov-19 | Y-T-D Nov-19 | Y-T-D % Budget |
| \$ 46,566         | \$ -         | \$ 23,214    | 49.9%          |
| 65,000            | -            | -            | 0.0%           |
| 18,122            | 1,437        | 3,035        | 16.7%          |
| 41,982            | 3,571        | 6,982        | 16.6%          |
|                   |              |              |                |
| 151,900           | -            | -            | 0.0%           |
| \$ 323,570        | \$ 5,008     | \$ 33,231    | 10.3%          |

# EDC TOWNCENTER SHOPPING CENTER

|                                   | CURRENT FISCAL YEAR |           |           |          |
|-----------------------------------|---------------------|-----------|-----------|----------|
|                                   | BUDGET              | ACTUAL    |           |          |
|                                   | FY 2020-21          | MONTH     | Y-T-D     | Y-T-D    |
|                                   | Original Budget     | Nov-20    | Nov-20    | % Budget |
| EXPENDITURES                      |                     |           |           |          |
| BUILDING MAINTENANCE              | \$ 54,195           | \$ 1,869  | \$ 6,776  | 12.5%    |
| ELECTRIC SERVICES                 | 5,700               | 330       | 665       | 11.7%    |
| INSURANCE - PROPERTY              | 13,000              | 9,979     | 9,979     | 76.8%    |
| SPECIAL SERVICES                  | 9,600               | 930       | 1,757     | 18.3%    |
| TOTAL EDC TOWNCENTER EXPENDITURES | \$ 82,495           | \$ 13,108 | \$ 19,177 | 23.2%    |

| PRIOR FISCAL YEAR |              |              |                |
|-------------------|--------------|--------------|----------------|
| BUDGET            | FY ACTUAL    |              |                |
| FY 2019-20        | FY 2019-20   |              |                |
| Original Budget   | MONTH Nov-19 | Y-T-D Nov-19 | Y-T-D % Budget |
| \$ 54,951         | \$ 1,846     | \$ 9,574     | 17.4%          |
| 5,700             | 350          | 780          | 13.7%          |
| 13,000            | -            | 9,976        | 76.7%          |
| 6,000             | 500          | 1,027        | 17.1%          |
| \$ 79,651         | \$ 2,696     | \$ 21,357    | 26.8%          |

# EDC TOWNCENTER REDEVELOPMENT

|                                                 | CURRENT FISCAL YEAR |        |        |          |
|-------------------------------------------------|---------------------|--------|--------|----------|
|                                                 | BUDGET              | ACTUAL |        |          |
|                                                 | FY 2020-21          | MONTH  | Y-T-D  | Y-T-D    |
|                                                 | Original Budget     | Nov-20 | Nov-20 | % Budget |
| EXPENDITURES                                    |                     |        |        |          |
| ENGINEERING SERVICES                            | \$ -                | \$ -   | \$ -   |          |
| CONSTRUCTION                                    | -                   | -      | -      |          |
| TOTAL EDC TOWNCENTER REDEVELOPMENT EXPENDITURES | \$ -                | \$ -   | \$ -   |          |

| PRIOR FISCAL YEAR |              |              |                |
|-------------------|--------------|--------------|----------------|
| BUDGET            | FY ACTUAL    |              |                |
| FY 2019-20        | FY 2019-20   |              |                |
| Original Budget   | MONTH Nov-19 | Y-T-D Nov-19 | Y-T-D % Budget |
|                   |              | \$ -         |                |
|                   | -            | -            |                |
| \$ -              | \$ -         | \$ -         |                |

REVENUES AND EXPENDITURES - BUDGET AND ACTUAL  
FY 2020-2021 WITH PRIOR YEAR COMPARISON  
FOR THE MONTH ENDED NOVEMBER 30, 2020

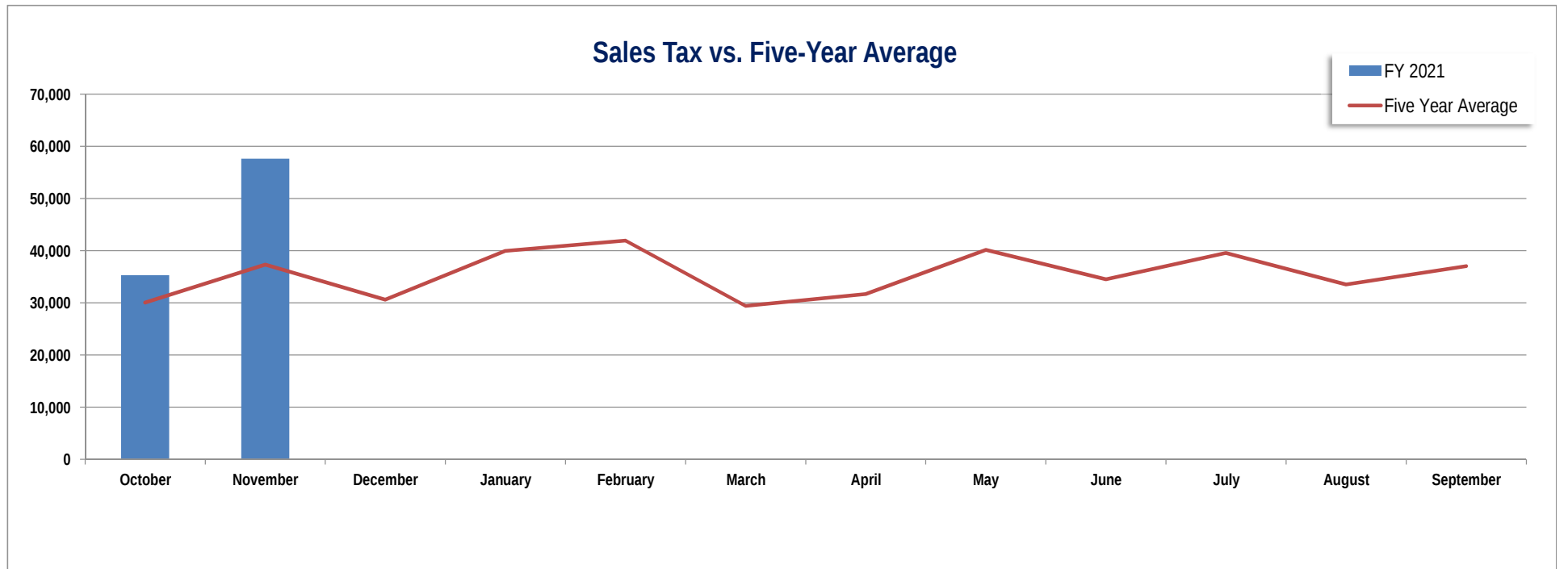
EDC BOND RESERVE FUND

|                                        | CURRENT FISCAL YEAR |              |              |             |
|----------------------------------------|---------------------|--------------|--------------|-------------|
|                                        | BUDGET              | ACTUAL       |              |             |
|                                        | FY 2020-21          | MONTH        | Y-T-D        | Y-T-D       |
|                                        | Original Budget     | Nov-20       | Nov-20       | % Budget    |
| REVENUES                               |                     |              |              |             |
| INVESTMENT INCOME                      | 500                 | 12           | \$ 25        |             |
| <b>TOTAL REVENUES</b>                  | <b>\$ 500</b>       | <b>\$ 12</b> | <b>\$ 25</b> |             |
| EXPENDITURES                           |                     |              |              |             |
| ADMINISTRATION                         | \$ -                | -            | -            |             |
| <b>TOTAL EXPENDITURES</b>              | <b>\$ -</b>         | <b>\$ -</b>  | <b>\$ -</b>  |             |
| <b>Total Revenues Over (Under) Exp</b> | <b>\$ 500</b>       | <b>\$ 12</b> | <b>\$ 25</b> |             |
| <b>Net Change in Fund Balance</b>      | <b>\$ 500</b>       |              |              | <b>\$ -</b> |
| Fund Balance Oct 1                     | 128,586             |              |              |             |
| <b>Ending Fund Balance</b>             | <b>\$ 129,086</b>   |              |              |             |

| PRIOR FISCAL YEAR |               |               |                |
|-------------------|---------------|---------------|----------------|
| BUDGET            | FY ACTUAL     |               |                |
| FY 2019-2020      | FY 2019-2020  |               |                |
| Original Budget   | MONTH Nov-19  | Y-T-D Nov-19  | Y-T-D % Budget |
| 2,000             | 161           | \$ 351        |                |
| <b>\$ 2,000</b>   | <b>\$ 161</b> | <b>\$ 351</b> |                |
|                   |               |               |                |
|                   |               |               |                |
|                   | -             | -             |                |
| <b>\$ -</b>       | <b>\$ -</b>   | <b>\$ -</b>   |                |
|                   |               |               |                |
| <b>\$ 2,000</b>   | <b>\$ 161</b> | <b>\$ 351</b> |                |
|                   |               |               |                |
| <b>\$ 2,000</b>   |               |               |                |
| <b>\$ 126,586</b> |               |               |                |
| <b>\$ 128,586</b> |               |               |                |

# EDC Sales Tax By Month

| Year   | October | November | December | January | February | March  | April  | May    | June   | July   | August | September | Total      |
|--------|---------|----------|----------|---------|----------|--------|--------|--------|--------|--------|--------|-----------|------------|
| FY2021 | 35,291  | 57,626   |          |         |          |        |        |        |        |        |        |           | \$ 92,917  |
| FY2020 | 45,962  | 39,056   | 45,450   | 36,037  | 64,105   | 42,654 | 37,725 | 49,804 | 44,467 | 40,078 | 45,748 | 49,172    | \$ 540,258 |
| FY2019 | 31,048  | 38,679   | 39,362   | 88,360  | 45,433   | 36,033 | 34,603 | 46,432 | 38,783 | 43,510 | 36,757 | 47,143    | \$ 526,144 |
| FY2018 | 34,607  | 38,169   | 28,985   | 31,808  | 54,501   | 31,672 | 41,253 | 43,121 | 36,295 | 41,089 | 39,590 | 29,697    | \$ 450,787 |
| FY2017 | 29,583  | 38,719   | 27,285   | 29,652  | 35,265   | 26,215 | 29,043 | 33,374 | 26,747 | 33,648 | 16,530 | 28,850    | \$ 354,908 |
| FY2016 | 31,046  | 39,712   | 32,662   | 25,293  | 38,669   | 29,196 | 26,505 | 38,181 | 27,906 | 28,195 | 29,231 | 30,459    | \$ 377,055 |
| FY2015 | 23,985  | 31,479   | 27,515   | 24,594  | 35,857   | 24,104 | 27,064 | 39,783 | 42,821 | 55,252 | 48,766 | 59,232    | \$ 440,453 |
| FY2014 | 21,990  | 29,867   | 31,661   | 22,458  | 32,594   | 23,228 | 26,412 | 31,319 | 25,832 | 23,976 | 28,866 | 22,659    | \$ 320,861 |
| FY2013 | 33,617  | 31,297   | 23,446   | 20,135  | 30,003   | 20,791 | 20,318 | 32,020 | 21,136 | 22,435 | 27,973 | 26,025    | \$ 309,197 |



## **STAFF REPORT TO THE BOARD OF DIRECTORS**

---

**MEETING DATE:** DECEMBER 17, 2020

**AGENDA ITEM NUMBER:** REGULAR SESSION ITEM V.D.

**SUBJECT**

Consider approval to direct staff to authorize an application for rezoning of 6820 Oak Crest Drive to NV "Neighborhood Village"

**ORIGINATED BY**

**SUMMARY**

Details and attachments related to this item are attached to item III.A.1.

**RECOMMENDATION**

Approve

**ATTACHMENTS**

## **STAFF REPORT TO THE BOARD OF DIRECTORS**

---

**MEETING DATE:** DECEMBER 17, 2020

**AGENDA ITEM NUMBER:** REPORTS AND ANNOUNCEMENTS ITEM VI.A.

**SUBJECT**

Chamber of Commerce Report

**ORIGINATED BY**

**SUMMARY**

**RECOMMENDATION**

**ATTACHMENTS**

## **STAFF REPORT TO THE BOARD OF DIRECTORS**

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**MEETING DATE:** DECEMBER 17, 2020

**AGENDA ITEM NUMBER:** REPORTS AND ANNOUNCEMENTS ITEM VI.B.

**SUBJECT**

Board member reports and announcements

**ORIGINATED BY**

**SUMMARY**

**RECOMMENDATION**

**ATTACHMENTS**

## **STAFF REPORT TO THE BOARD OF DIRECTORS**

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**MEETING DATE:** DECEMBER 17, 2020

**AGENDA ITEM NUMBER:** REPORTS AND ANNOUNCEMENTS ITEM VI.C.

**SUBJECT**

Staff reports and announcements

**ORIGINATED BY**

**SUMMARY**

**RECOMMENDATION**

**ATTACHMENTS**