

ECONOMIC DEVELOPMENT CORPORATION AGENDA
BOARD OF DIRECTORS REGULAR MEETING
JANUARY 28, 2020 AT 7:00 PM
CITY COUNCIL CHAMBERS, 405 MUNICIPAL DRIVE

I. CALL TO ORDER

NOTE: Pursuant to Texas Government Code §551.071, the Board reserves the right to adjourn into Executive Session(s) at any time during this meeting to discuss posted Executive Session items or to seek legal advice from the City Attorney on any item posted on the agenda.

II. ROLL CALL

III. WORK SESSION

- A. Update regarding the refunding of 2010 Certificates of Obligation

IV. REGULAR ITEMS

- A. Review and accept the KEDC Financial Report for November 2019
- B. Review and accept the KEDC Financial Report for December 2019
- C. Consider approval of the minutes from the November 18, 2019 regular meeting
- D. Consider approval of the minutes from the January 7, 2020 special meeting
- E. Consideration of a recommendation from the EDC To the City Council for the sale of EDC-owned property at 7215 Bloxom Park Road

V. REPORTS AND ANNOUNCEMENTS

- A. Chamber of Commerce report
- B. Board member reports and announcements
- C. Staff reports and announcements

VI. EXECUTIVE SESSION The EDC Board reserves the right to meet in Executive Session at any time during this meeting pursuant to the below cited sections of the Texas Government Code:

- A. Pursuant to **Section 551.072** – to deliberate the purchase, exchange, lease, or value of real property:
 - 1. 7224 Bloxom Park Road
- B. Pursuant to **Section 551.087** – (1) deliberation regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or (2) to deliberate the offer of a financial or other incentive to a business prospect described by Subdivision (1):
 - 1. Economic Development and Performance Agreement, Tax Abatement, and Chapter 380 Agreement with Compressed Air Systems for project located at Harris Corporation Addition, Block 1 Lot 1A2 (Linda Road)

VII. RECONVENE INTO OPEN SESSION, AND TAKE ACTION NECESSARY PURSUANT TO EXECUTIVE SESSION, IF NEEDED

VIII. ADJOURNMENT

CERTIFICATION

I DO HEREBY CERTIFY THAT THE JANUARY 28, 2020 KENNEDALE ECONOMIC DEVELOPMENT CORPORATION (EDC) BOARD OF

DIRECTORS AGENDA WAS POSTED INSIDE THE MAIN ENTRANCE OF CITY HALL (405 MUNICIPAL DRIVE), IN A PLACE CONVENIENT AND READILY ACCESSIBLE TO THE GENERAL PUBLIC AT ALL TIMES; AND THAT SAID AGENDA WAS POSTED AT LEAST SEVENTY-TWO (72) HOURS PRECEDING THE SCHEDULED TIME OF SAID MEETING, IN ACCORDANCE WITH CHAPTER 551 OF THE TEXAS GOVERNMENT CODE.


LESLIE E. GALLOWAY, CITY SECRETARY

In compliance with the Americans with Disabilities Act (ADA), the City of Kennedale will provide for reasonable accommodations for persons attending meetings. This facility is wheelchair accessible and accessible parking spaces are available. Requests for sign interpreter services must be made forty-eight (48) hours prior to the meeting by calling 817-985-2104 or (TTY) 1-800-735-2989.

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: JANUARY 28, 2020

AGENDA ITEM NUMBER: WORK SESSION ITEM III.A.

SUBJECT

Update regarding the refunding of 2010 Certificates of Obligation

ORIGINATED BY

Lakeita Sutton, Director of Finance and Information Technology

SUMMARY

Due to recent amendments to the tax law, the City had an opportunity to refund its 2010 Certificates of Obligation (COs), which was approved by the City Council at their Tuesday, January 21 Regular Meeting, for an estimated savings of \$164,844 over the next ten years.

These savings will be realized in the EDC debt structure, reducing the debt service expenditure and resulting in a fund balance surplus for the EDC Fund.

The presentation to Council by SAMCO Capital is attached for the Board's reference.

RECOMMENDATION

ATTACHMENTS

1.	2020_01.21 Kennedale Refunding Summary SAMCO	2020_01.21 Kennedale Refunding Summary SAMCO.PDF
----	---	---

City of Kennedale, Texas

Final Bond Refunding Results

January 21, 2020

Mark M. McLiney
SENIOR MANAGING DIRECTOR



MEMBER: FINRA/SIPC
www.samcocapital.com

(210) 832-9760 (San Antonio)
(214) 765-1439 (Dallas)
mmcliney@samcocapital.com

Andrew T. Friedman
MANAGING DIRECTOR



MEMBER: FINRA/SIPC
www.samcocapital.com

(210) 832-9760 (San Antonio)
(214) 765-1439 (Dallas)
afriedman@samcocapital.com



Bid Results

City of Kennedale, Texas \$1,260,000 General Obligation Refunding Bonds, Series 2020 Bid Results						
Rank	Bidder	Interest Rate	Interest	Purchaser's Costs	Total Adjusted Interest	True Interest Cost
1	JPMorgan Chase Bank	1.930%	\$ 138,593.30	\$ 1,200.00	139,793.30	1.9480%
2	Frost Bank	2.040%	146,492.40	2,526.00	149,018.40	2.0780%
3	Amegy Bank	2.130%	152,955.30	526.00	153,481.30	2.1380%
4	TIB - The Independent BankersBank	2.140%	153,673.40	526.00	154,199.40	2.1400%
5	Truist	2.240%	160,854.40	526.00	161,380.40	2.2480%
6	Opus Bank	2.560%	183,833.60	7,000.00	190,833.60	2.6677%

Final Refunding Results

Summary of Bonds to be Refunded				
Series Name	Par Refunded	Refunded Coupon Range	Maturities Refunded	Call Date
Certificates of Obligation, Series 2010	\$ 1,185,000	4-5.00%	2021-2030	5/1/2020

Projected Annual Savings				
Date	Prior Debt Service	Refunding Debt Service	Savings	Present Value Savings
09/30/2020	\$ 29,150	\$ 11,889	\$ 17,261	\$ 11,889
09/30/2021	153,300	138,208	15,092	138,208
09/30/2022	154,500	140,941	13,560	140,941
09/30/2023	154,500	138,625	15,876	138,625
09/30/2024	154,250	141,260	12,990	141,260
09/30/2025	153,750	138,848	14,902	138,848
09/30/2026	153,000	136,435	16,565	136,435
09/30/2027	152,000	138,975	13,026	138,975
09/30/2028	150,750	136,466	14,285	136,466
09/30/2029	154,250	138,908	15,342	138,908
09/30/2030	152,250	136,303	15,947	136,303
Total	\$ 1,561,700	\$ 1,396,856	\$ 164,844	\$ 1,396,856

Summary of Refunding Results		
	Preliminary	Final
Par Amount of Refunded Bonds	\$ 1,185,000	\$ 1,185,000
Refunding Par Amount	\$ 1,255,000	\$ 1,260,000
Average Coupon of Refunded Bonds	4.50%	4.50%
True Interest Cost of Refunding Bonds	2.35%	1.93%
Gross Savings*	\$ 124,859	\$ 164,844
Present Value Savings as a		
Percentage of Bonds Refunded	8.33%	12.37%

* Gross Savings is shown net of all costs of issuance



KENNEDALE
Kennedale Economic
Development Corporation
www.cityofkennedale.com

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: JANUARY 28, 2020

AGENDA ITEM NUMBER: REGULAR SESSION ITEM IV.A.

SUBJECT

Review and accept the KEDC Financial Report for November 2019

ORIGINATED BY

Lakeita Sutton, Director of Finance and Information Technology

SUMMARY

The EDC Financial Reports for the November 2019 are attached for your review.

RECOMMENDATION

ATTACHMENTS

1.	2019_11 EDC Monthly Financials	2019_11 EDC Monthly Financials.pdf
2.	11_2019 Sales Tax Update-EDC (2)	11_2019 Sales Tax Update-EDC (2).pdf

**KENNEDALE ECONOMIC DEVELOPMENT CORPORATION
ANNUAL PROGRAM OF SERVICES
NOVEMBER 2019**

Monthly Information

1. \$39,056 in Sales Tax Revenue
2. EDC Director engaged in long-term planning, including relationship with Chamber, hotel status, Red's Roadhouse, and other development deals

Rental Fees, MMD Tax and Rental Insurance are reported on the Accrual Basis of Accounting, while all other revenues and expenditures are reported on the Cash Basis. This procedure has been in effect for several years, but can be changed should the Board wish.

Lakeita Sutton

ADDITIONAL INFORMATION

FUND 15 - OPERATING FUND (EDC INVOICES AND REVENUE ARE RECEIVED IN THIS FUND)
FUND 19 - CAPITAL BOND FUND (CLOSED IN FY 18)
FUND 95 - RESERVE FUND FOR DEBT REQUIREMENTS

**KENNEDALE ECONOMIC DEVELOPMENT CORPORATION
ANNUAL PROGRAM OF SERVICES
NOVEMBER 2019**

CATEGORY	DESCRIPTION	FY19-20 YTD
BEGINNING CASH BALANCE - FUND 15	(Operating Cash)	\$ 375,696
BEGINNING CASH BALANCE - FUND 95	(Required reserves)	\$ 124,796
BEGINNING CASH BALANCE - TOTAL		\$ 500,492
BEGINNING AVAILABLE CASH - TOTAL		375,696
TOTAL REVENUES MINUS EXPENDITURES FOR MONTH		\$ 41,674 *
ENDING CASH BALANCE - FUND 15	(Operating Cash)	\$ 379,625
ENDING CASH BALANCE - FUND 95	(Required reserves)	\$ 124,958
ENDING CASH BALANCE - TOTAL		\$ 504,583
UNAVAILABLE CASH - EARMARKED		
RESERVES FOR LEVERAGE NOTE	(Required reserves)	\$ 124,958
TOTAL UNAVAILABLE CASH		\$ 124,958
AVAILABLE CASH		\$ 379,625

*Due to prior period adjustments, beginning cash balance plus monthly income will not always be an exact match for ending cash balance

REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2019-20 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED NOVEMBER 30, 2019

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget	Nov-19	Nov-19	% Budget
Revenues:				
MMD TAX CURRENT YEAR	\$ 35,000	\$ -	\$ -	
SALES TAX	384,598	39,056	\$ 85,018	22.1%
INVESTMENT INCOME FUND 15	65	488	\$ 1,035	1592.3%
INVESTMENT INCOME FUND 95		162	\$ 351	
MISCELLANEOUS INCOME	24,120	2,850	\$ 5,700	23.6%
INSURANCE REIMBURSEMENT	-	-	\$ -	
RENTAL FEES - SHOPPING CTR	185,223	19,582	\$ 39,046	21.1%
RENTAL INSURANCE	746	-	\$ -	
SALES OF ASSETS	-	-	\$ -	
PROCEEDS-DEBT/LOAN/LEASE	-	-	\$ -	
	-	-	\$ -	
Total Revenues	\$ 629,752	\$ 62,138	\$ 131,150	20.8%
Expenditures:				
ADMINISTRATION	169,377	12,757	22,293	13.16%
DEBT SERVICE	323,570	5,009	33,230	10.27%
TOWN SHOPPING CENTER	79,651	2,698	21,359	26.82%
TOWN CENTER REDEVELOPMENT	\$ -	-	-	
Total Expenditures	\$ 572,598	\$ 20,464	\$ 76,882	13.4%
Total Revenues Over (Under) Exp	\$ 57,154	\$ 41,674	\$ 54,268	
Other Financing Sources (Uses):				
	-	-	-	
Operating Transfer to / from General Fund	-	-	-	
Total Other Financing Sources (Uses):	-	-	-	
	-	-	-	
Net Change in Fund Balance	\$ 57,154			
Fund Balance Oct 1	430,732			
Ending Fund Balance	\$ 487,886			
	-			
AVERAGE DAILY EXPENDITURES	\$ 1,569			
Number of Days In Reserve	311			
Fund Balance as a % of Expenditures	85%			

	PRIOR FISCAL YEAR			
	BUDGET	FY ACTUAL		
	FY 2018-2019	FY 2018-2019		
	Original Budget	MONTH Nov-18	Y-T-D Nov-18	Y-T-D % Budget
	\$ 35,000	\$ -	\$ -	
	373,835	\$ (30,868)	\$ 358	0.1%
	65	524	\$ 1,016	1563.1%
		184	\$ 355	
	45,120	2,536	\$ 3,279	7.3%
			\$ -	
	121,112	18,814	\$ 36,649	30.3%
	746	-	\$ -	
		-	-	
		-	-	
	-			
	\$ 575,878	\$ (8,810)	\$ 41,657	7.2%
	168,360	-	-	0%
	320,432	4,963	35,247	11%
	51,120	6,426	24,109	47%
	-	-	-	
	\$ 539,912	\$ 11,389	\$ 59,356	11%
	\$ 35,966	\$ (20,199)	\$ (17,699)	
	-	-	-	
	-	-	-	
	-	-	-	
	\$ 35,966			
	\$ 290,178			
	\$ 326,144			
	-			
	\$ 1,479			
	220			
	60%			

REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2019-20 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED NOVEMBER 30, 2019

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget	Nov-19	Nov-19	% Budget
Revenues:				
MMD TAX CURRENT YEAR	\$ 35,000	\$ -	\$ -	
SALES TAX	410,401	39,056	\$ 85,018	20.7%
INVESTMENT INCOME	4,000	488	\$ 1,035	25.9%
MISCELLANEOUS INCOME	30,120	2,850	\$ 5,700	18.9%
INSURANCE REIMBURSEMENT		-	\$ -	
RENTAL FEES - SHOPPING CTR	221,207	19,582	\$ 39,046	17.7%
RENTAL INSURANCE		-	\$ -	
SALES OF ASSETS	-	-	\$ -	
PROCEEDS-DEBT/LOAN/LEASE	-	-	\$ -	
	-	-	\$ -	
Total Revenues	\$ 700,728	\$ 61,976	\$ 130,799	18.7%
Expenditures:				
ADMINISTRATION	169,377	12,757	22,293	13.16%
DEBT SERVICE	323,570	5,009	33,230	10.27%
TOWN SHOPPING CENTER	79,651	2,698	21,359	26.82%
TOWN CENTER REDEVELOPMENT	\$ -	-	-	
Total Expenditures	\$ 572,598	\$ 20,464	\$ 76,882	13.43%
Total Revenues Over (Under) Exp	\$ 128,130	\$ 41,512	\$ 53,917	
Other Financing Sources (Uses):				
	-	-	-	
Operating Transfer to / from General Fund	-	-	-	
Total Other Financing Sources (Uses):	-	-	-	
	-	-	-	
Net Change in Fund Balance	\$ 128,130			
Fund Balance Oct 1	306,146			
Ending Fund Balance	\$ 434,276			
	-			
AVERAGE DAILY EXPENDITURES	\$ 1,569			
Number of Days In Reserve	277			
Fund Balance as a % of Expenditures	76%			

	PRIOR FISCAL YEAR			
	BUDGET	FY ACTUAL		
	FY 2018-2019	FY 2018-2019		
	Original Budget	MONTH Nov-18	Y-T-D Nov-18	Y-T-D % Budget
	\$ 35,000	\$ -	\$ -	
	384,598	\$ (30,868)	\$ 358	0.1%
	65	524	\$ 1,016	1563.1%
	24,120	2,536	\$ 3,279	13.6%
		-	\$ -	
	185,223	18,814	\$ 36,649	19.8%
	746	-	\$ -	0.0%
		-	\$ -	
		-	\$ -	
	-			
	\$ 629,752	\$ (8,994)	\$ 41,302	6.6%
	168,360	-	-	0%
	320,432	4,963	35,247	11%
	51,120	6,426	24,109	47%
	-	-	-	
	\$ 539,912	\$ 11,389	\$ 59,356	11%
	\$ 89,840	\$ (20,383)	\$ (18,054)	
	-	-	-	
	-	-	-	
	-	-	-	
	\$ 89,840			
	\$ 168,179			
	\$ 258,019			
	-			
	\$ 1,479			
	174			
	48%			

EDC ADMIN

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget			
Expenditures:		Nov-19	Nov-19	% Budget
PRINTED SUPPLIES	\$ 2,000	\$ -	\$ -	0.0%
GENERAL OFFICE SUPPLIES	50	-	-	0.0%
POSTAGE	50	-	-	0.0%
	1,200			
SUPPLIES TOTAL	3,300	-	-	-
ADVERTISING	-	-	\$ -	
ASSOCIATION DUES/PUBLICATIONS	3,395	-	\$ -	0.0%
TRAINING/SEMINARS	250	-	\$ -	0.0%
LEGAL SERVICES	14,925	350	\$ 350	2.3%
AUDIT SERVICES	4,250	-	\$ -	0.0%
SPECIAL SERVICES	975	23	\$ (134)	-13.7%
FILING FEES	-			
ENGINEERING SERVICES				
TRAVEL	100	-	\$ -	
ENGINEERING SERVICES	-	-	\$ -	#DIV/0!
ADMIN CHARGE-GENERAL FUND	116,318	9,693	\$ 19,386	16.7%
FUNCTIONAL GRANT	25,864	2,691	\$ 2,691	10.4%
LAND	-			
SUNDRY TOTAL	166,077	12,757	22,293	13.42%
CAPITAL TOTAL	-	-	-	-
	-	-	\$ -	
Total EDC Admin Expenditures	\$ 169,377	\$ 12,757	\$ 22,293	13.2%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2018-19	FY 2018-2019		
Original Budget	MONTH Nov-18	Y-T-D Nov-18	Y-T-D % Budget
\$ 2,000	\$ -	\$ -	0.0%
50	-	\$ -	0.0%
50	-	\$ -	0.0%
1,200			
3,300	-		0.0%
-	-	\$ -	#DIV/0!
5,320	-	\$ -	0.0%
250	-	\$ -	0.0%
13,000	-	\$ -	0.0%
4,250	-	\$ -	0.0%
250	-	\$ -	0.0%
100			0.0%
-			
117,890	-	\$ -	0.0%
24,000	-	\$ -	0.0%
165,060	-	-	0.0%
-	-	-	
-			
\$ 168,360	\$ -	\$ -	0.0%

EDC DEBT SERVICE

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget	Nov-19	Nov-19	% Budget
Expenditures:				
2007 \$1.2M TAX BOND INTEREST	\$ 46,566	\$ -	\$ 23,213	49.8%
2007 \$1.2M TAX BOND PRINCIPAL	65,000		\$ -	0.0%
2011 \$1.7M TX LEVERAGE INT	18,122	1,438	\$ 3,035	16.7%
2011 \$17.M TX LEVERAGE PRIN	41,982	3,571	\$ 6,982	16.6%
TRANSFER OUT-DEBT SERV FUND	151,900	-	\$ -	0.0%
	-			
Total EDC Debt Expenditures	\$ 323,570	\$ 5,009	\$ 33,230	10.3%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2018-19	FY 2018-2019		
Original Budget	MONTH Nov-18	Y-T-D Nov-18	Y-T-D % Budget
\$ 50,735	\$ -	\$ 25,321	49.9%
60,000	-	\$ -	0.0%
12,834	1,685	\$ 3,370	26.3%
42,038	3,278	\$ 6,556	15.6%
154,825	-	\$ -	0.0%
-			
\$ 320,432	\$ 4,963	\$ 35,247	11.0%

EDCTOWN SHOPPING CENTER

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget	Nov-19	Nov-19	% Budget
Expenditures:				
BUILDING MAINTENANCE	\$ 54,951	\$ 1,847	\$ 9,575	17.4%
ELECTRIC SERVICES	5,700	351	\$ 780	13.7%
INSURANCE - PROPERTY	13,000	-	\$ 9,976	76.7%
SPECIAL SERVICES	6,000	500	\$ 1,028	17.1%
	-			
Total EDC Town Center Expenditures	\$ 79,651	\$ 2,698	\$ 21,359	26.8%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2018-19	FY 2018-19		
Original Budget	MONTH Nov-18	Y-T-D Nov-18	Y-T-D % Budget
\$ 29,920	\$ 5,556	\$ 11,229	37.5%
6,700	370	\$ 741	11.1%
8,500	-	\$ 11,139	131.0%
6,000	500	\$ 1,000	16.7%
-			
\$ 51,120	\$ 6,426	\$ 24,109	47.2%

EDC TOWN CENTER REDEVELOPMENT

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget	Nov-19	Nov-19	% Budget
Expenditures:				
ENGINEERING SERVICES	\$ -	\$ -	\$ -	
CONSTRUCTION	-		\$ -	
	-			
Total EDC Town Center Expenditures	\$ -	\$ -	\$ -	

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2018-19	FY 2018-19		
Original Budget	MONTH Nov-18	Y-T-D Nov-18	Y-T-D % Budget
		\$ -	
	-	\$ -	
-			
\$ -	\$ -	\$ -	

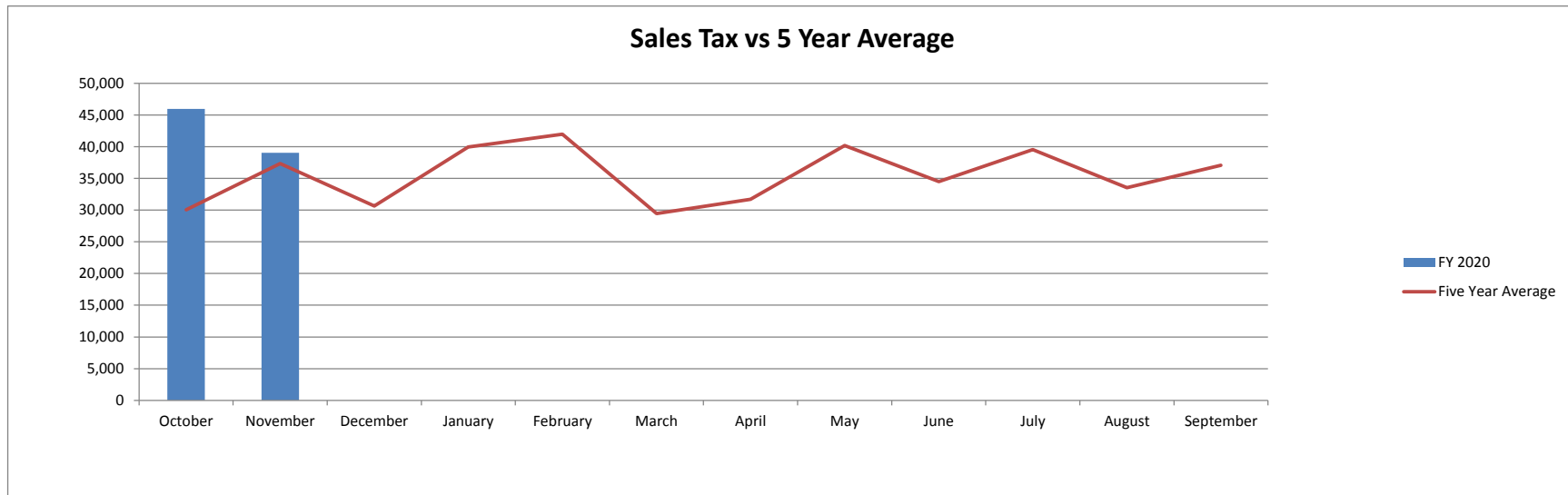
REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2019-20 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED NOVEMBER 30, 2019

EDC BOND RESERVE FUND

		CURRENT FISCAL YEAR			PRIOR FISCAL YEAR			
	BUDGET	ACTUAL			BUDGET	FY ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D	FY 2018-19	FY 2018-19		
	Original Budget	MONTH	Y-T-D	Y-T-D	Original Budget	MONTH Nov-18	Y-T-D Nov-18	Y-T-D % Budget
Revenues:		Nov-19	Nov-19	% Budget				
INVESTMENT INCOME	2,000	162	\$ 351		-	184	\$ 355	
Total Revenues	\$ 2,000	\$ 162	\$ 351		\$ -	\$ 184	\$ 355	
Expenditures:								
ADMINISTRATION	\$ -	-	-			-	-	
Total Expenditures	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -	
Total Revenues Over (Under) Exp	\$ 2,000	\$ 162	\$ 351		\$ -	\$ 184	\$ 355	
	-	-	-					
Net Change in Fund Balance	\$ 2,000			\$ -	\$ -	\$ -		
Fund Balance Oct 1	124,586				\$ 121,999			
Ending Fund Balance	\$ 126,586				\$ 121,999			

EDC Sales Tax By Month

Year	October	November	December	January	February	March	April	May	June	July	August	September	Total
FY2020	\$ 45,962	\$ 39,056											\$ 85,018
FY2019	\$ 31,048	\$ 38,680	\$ 39,362	\$ 88,360	\$ 45,433	\$ 36,033	\$ 34,603	\$ 46,432	\$ 38,783	\$ 43,510	\$ 36,757	\$ 47,143	\$ 526,144
FY2018	\$ 34,607	\$ 38,169	\$ 28,985	\$ 31,808	\$ 54,501	\$ 31,672	\$ 41,253	\$ 43,121	\$ 36,295	\$ 41,089	\$ 39,590	\$ 29,697	\$ 450,787
FY2017	\$ 29,583	\$ 38,719	\$ 27,285	\$ 29,652	\$ 35,265	\$ 26,215	\$ 29,043	\$ 33,374	\$ 26,747	\$ 33,648	\$ 16,530	\$ 28,850	\$ 354,908
FY2016	\$ 31,046	\$ 39,712	\$ 32,662	\$ 25,293	\$ 38,669	\$ 29,196	\$ 26,505	\$ 38,181	\$ 27,906	\$ 28,195	\$ 29,231	\$ 30,459	\$ 377,055
FY2015	\$ 23,985	\$ 31,479	\$ 27,515	\$ 24,594	\$ 35,857	\$ 24,104	\$ 27,064	\$ 39,783	\$ 42,821	\$ 55,252	\$ 48,766	\$ 59,232	\$ 440,453
FY2014	\$ 21,990	\$ 29,867	\$ 31,661	\$ 22,458	\$ 32,594	\$ 23,228	\$ 26,412	\$ 31,319	\$ 25,832	\$ 23,976	\$ 28,866	\$ 22,659	\$ 320,861
FY2013	\$ 33,617	\$ 31,297	\$ 23,446	\$ 20,135	\$ 30,003	\$ 20,791	\$ 20,318	\$ 32,020	\$ 21,136	\$ 22,435	\$ 27,973	\$ 26,025	\$ 309,197
													\$ -





KENNEDALE
Kennedale Economic
Development Corporation
www.cityofkennedale.com

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: JANUARY 28, 2020

AGENDA ITEM NUMBER: REGULAR SESSION ITEM IV.B.

SUBJECT

Review and accept the KEDC Financial Report for December 2019

ORIGINATED BY

Lakeita Sutton, Director of Finance and Information Technology

SUMMARY

The EDC Financial Reports for the previous month are attached for your review.

RECOMMENDATION

ATTACHMENTS

1.	2019_12 EDC Monthly Financials	2019_12 EDC Monthly Financials.pdf
2.	12_2019 Sales Tax Update-EDC (3)	12_2019 Sales Tax Update-EDC (3).pdf

**KENNEDALE ECONOMIC DEVELOPMENT CORPORATION
ANNUAL PROGRAM OF SERVICES
DECEMBER 2019**

Monthly Information

1. \$45,450 in Sales Tax Revenue
2. EDC Director engaged in long-term planning, including relationship with Chamber, hotel satus, Red's Roadhouse, and other development deals

Rental Fees, MMD Tax and Rental Insurance are reported on the Accrual Basis of Accounting, while all other revenues and expenditures are reported on the Cash Basis. This procedure has been in effect for several years, but can be changed should the Board wish.

Lakeita Sutton

ADDITIONAL INFORMATION

FUND 15 - OPERATING FUND (EDC INVOICES AND REVENUE ARE RECEIVED IN THIS FUND)

FUND 19 - CAPITAL BOND FUND (CLOSED IN FY 18)

FUND 95 - RESERVE FUND FOR DEBT REQUIREMENTS

**KENNEDALE ECONOMIC DEVELOPMENT CORPORATION
ANNUAL PROGRAM OF SERVICES
DECEMBER 2019**

CATEGORY	DESCRIPTION	FY19-20 YTD	
BEGINNING CASH BALANCE - FUND 15	(Operating Cash)	\$	379,625
BEGINNING CASH BALANCE - FUND 95	(Required reserves)	\$	124,958
BEGINNING CASH BALANCE - TOTAL		\$	504,583
BEGINNING AVAILABLE CASH - TOTAL			379,625
TOTAL REVENUES MINUS EXPENDITURES FOR MONTH		\$	15,309 *
ENDING CASH BALANCE - FUND 15	(Operating Cash)	\$	400,004
ENDING CASH BALANCE - FUND 95	(Required reserves)	\$	125,106
ENDING CASH BALANCE - TOTAL		\$	525,110
UNAVAILABLE CASH - EARMARKED			
RESERVES FOR LEVERAGE NOTE	(Required reserves)	\$	125,106
TOTAL UNAVAILABLE CASH		\$	125,106
AVAILABLE CASH		\$	400,004

*Due to prior period adjustments, beginning cash balance plus monthly income will not always be an exact match for ending cash balance

REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2019-20 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED DECEMBER 31, 2019

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget	Dec-19	Dec-19	% Budget
Revenues:				
MMD TAX CURRENT YEAR	\$ 35,000	\$ -	\$ -	
SALES TAX	384,598	45,450	\$ 45,820	11.9%
INVESTMENT INCOME FUND 15	65	460	\$ 1,496	2301.5%
INVESTMENT INCOME FUND 95		148	\$ 498	
MISCELLANEOUS INCOME	24,120	350	\$ 6,050	25.1%
INSURANCE REIMBURSEMENT	-	-	\$ -	
RENTAL FEES - SHOPPING CTR	185,223	20,832	\$ 59,877	32.3%
RENTAL INSURANCE	746	-	\$ -	
SALES OF ASSETS	-	-	\$ -	
PROCEEDS-DEBT/LOAN/LEASE	-	-	\$ -	
	-	-	\$ -	
Total Revenues	\$ 629,752	\$ 67,240	\$ 113,741	18.1%
Expenditures:				
ADMINISTRATION	169,377	10,043	32,337	19.09%
DEBT SERVICE	323,570	35,958	69,188	21.38%
TOWN SHOPPING CENTER	79,651	5,930	27,287	34.26%
TOWN CENTER REDEVELOPMENT	\$ -	-	-	
Total Expenditures	\$ 572,598	\$ 51,931	\$ 128,812	22.5%
Total Revenues Over (Under) Exp	\$ 57,154	\$ 15,309	\$ (15,071)	
Other Financing Sources (Uses):				
	-	-	-	
Operating Transfer to / from General Fund	-	-	-	
Total Other Financing Sources (Uses):	-	-	-	
	-	-	-	
Net Change in Fund Balance	\$ 57,154			
Fund Balance Oct 1	430,732			
Ending Fund Balance	\$ 487,886			
	-			
AVERAGE DAILY EXPENDITURES	\$ 1,569			
Number of Days In Reserve	311			
Fund Balance as a % of Expenditures	85%			

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2018-2019	FY 2018-2019		
Original Budget	MONTH Dec-18	Y-T-D Dec-18	Y-T-D % Budget
\$ 35,000	\$ -	\$ -	
373,835	\$ 39,542	\$ 39,900	10.7%
65	761	\$ 1,777	2733.8%
	220	\$ 576	
45,120	3,200	\$ 6,479	14.4%
		\$ -	
121,112	18,814	\$ 55,464	45.8%
746	-	\$ -	
	-	-	
	-	-	
-			
\$ 575,878	\$ 62,537	\$ 104,196	18.1%
168,360	-	-	0%
320,432	4,963	40,209	13%
51,120	5,896	30,004	59%
-	-	-	
\$ 539,912	\$ 10,859	\$ 70,213	13%
\$ 35,966	\$ 51,678	\$ 33,983	
-	-	-	
-	-	-	
		-	
-	-	-	
\$ 35,966			
\$ 290,178			
\$ 326,144			
-			
\$ 1,479			
220			
60%			

PAGE 3

REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2019-20 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED DECEMBER 31, 2019

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget	Dec-19	Dec-19	% Budget
Revenues:				
MMD TAX CURRENT YEAR	\$ 35,000	\$ -	\$ -	
SALES TAX	410,401	45,450	\$ 45,820	11.2%
INVESTMENT INCOME	4,000	460	\$ 1,496	37.4%
MISCELLANEOUS INCOME	30,120	350	\$ 6,050	20.1%
INSURANCE REIMBURSEMENT		-	\$ -	
RENTAL FEES - SHOPPING CTR	221,207	20,832	\$ 59,877	27.1%
RENTAL INSURANCE		-	\$ -	
SALES OF ASSETS	-	-	\$ -	
PROCEEDS-DEBT/LOAN/LEASE	-	-	\$ -	
	-	-	\$ -	
Total Revenues	\$ 700,728	\$ 67,092	\$ 113,243	16.2%
Expenditures:				
ADMINISTRATION	169,377	10,043	32,337	19.09%
DEBT SERVICE	323,570	35,958	69,188	21.38%
TOWN SHOPPING CENTER	79,651	5,930	27,287	34.26%
TOWN CENTER REDEVELOPMENT	\$ -	-	-	
Total Expenditures	\$ 572,598	\$ 51,931	\$ 128,812	22.5%
Total Revenues Over (Under) Exp	\$ 128,130	\$ 15,161	\$ (15,569)	
Other Financing Sources (Uses):				
	-	-	-	
Operating Transfer to / from General Fund	-	-	-	
Total Other Financing Sources (Uses):	-	-	-	
	-	-	-	
Net Change in Fund Balance	\$ 128,130			
Fund Balance Oct 1	306,146			
Ending Fund Balance	\$ 434,276			
	-			
AVERAGE DAILY EXPENDITURES	\$ 1,569			
Number of Days In Reserve	277			
Fund Balance as a % of Expenditures	76%			

	PRIOR FISCAL YEAR			
	BUDGET	FY ACTUAL		
	FY 2018-2019	FY 2018-2019		
	Original Budget	MONTH Dec-18	Y-T-D Dec-18	Y-T-D % Budget
	\$ 35,000	\$ -	\$ -	
	384,598	\$ 39,542	\$ 39,900	10.4%
	65	761	\$ 1,777	2733.8%
	24,120	3,200	\$ 6,479	26.9%
		-	\$ -	
	185,223	18,814	\$ 55,464	29.9%
	746	-	\$ -	0.0%
		-	\$ -	
		-	\$ -	
	-			
	\$ 629,752	\$ 62,317	\$ 103,620	16.5%
	168,360	-	-	0%
	320,432	4,963	40,209	13%
	51,120	5,896	30,004	59%
	-	-	-	
	\$ 539,912	\$ 10,859	\$ 70,213	13%
	\$ 89,840	\$ 51,458	\$ 33,407	
	-	-	-	
	-	-	-	
	-	-	-	
	\$ 89,840			
	\$ 168,179			
	\$ 258,019			
	-			
	\$ 1,479			
	174			
	48%			

EDC ADMIN

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget			
Expenditures:		Dec-19	Dec-19	% Budget
PRINTED SUPPLIES	\$ 2,000	\$ -	\$ -	0.0%
GENERAL OFFICE SUPPLIES	50	-	-	0.0%
POSTAGE	50	-	-	0.0%
	1,200			
SUPPLIES TOTAL	3,300	-	-	-
ADVERTISING	-	-	\$ -	
ASSOCIATION DUES/PUBLICATIONS	3,395	-	\$ -	0.0%
TRAINING/SEMINARS	250	-	\$ -	0.0%
LEGAL SERVICES	14,925	350	\$ 700	4.7%
AUDIT SERVICES	4,250	-	\$ -	0.0%
SPECIAL SERVICES	975		\$ (134)	-13.7%
FILING FEES	-			
ENGINEERING SERVICES				
TRAVEL	100	-	\$ -	
ENGINEERING SERVICES	-	-	\$ -	
ADMIN CHARGE-GENERAL FUND	116,318	9,693	\$ 29,080	25.0%
FUNCTIONAL GRANT	25,864	-	\$ 2,691	10.4%
LAND	-			
SUNDRY TOTAL	166,077	10,043	32,337	19.47%
CAPITAL TOTAL	-	-	-	-
	-	-	\$ -	
Total EDC Admin Expenditures	\$ 169,377	\$ 10,043	\$ 32,337	19.1%

	PRIOR FISCAL YEAR			
	BUDGET	FY ACTUAL		
	FY 2018-19	FY 2018-2019		
	Original Budget	MONTH Dec-18	Y-T-D Dec-18	Y-T-D % Budget
	\$ 2,000	\$ -	\$ -	0.0%
	50	-	\$ -	0.0%
	50	-	\$ -	0.0%
	1,200			
	3,300	-		0.0%
	-	-	\$ -	
	5,320	-	\$ -	0.0%
	250	-	\$ -	0.0%
	13,000	-	\$ -	0.0%
	4,250	-	\$ -	0.0%
	250	-	\$ -	0.0%
	100			0.0%
	-			
	117,890	-	\$ -	0.0%
	24,000	-	\$ -	0.0%
	165,060	-	-	0.0%
	-	-	-	
	-			
	\$ 168,360	\$ -	\$ -	0.0%

EDC DEBT SERVICE

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget	Dec-19	Dec-19	% Budget
Expenditures:				
2007 \$1.2M TAX BOND INTEREST	\$ 46,566	\$ -	\$ 23,213	49.8%
2007 \$1.2M TAX BOND PRINCIPAL	65,000		\$ -	0.0%
2011 \$1.7M TX LEVERAGE INT	18,122	1,351	\$ 4,386	24.2%
2011 \$17.M TX LEVERAGE PRIN	41,982	3,657	\$ 10,639	25.3%
TRANSFER OUT-DEBT SERV FUND	151,900	30,950	\$ 30,950	20.4%
	-			
Total EDC Debt Expenditures	\$ 323,570	\$ 35,958	\$ 69,188	21.4%

	PRIOR FISCAL YEAR			
	BUDGET	FY ACTUAL		
	FY 2018-19	FY 2018-2019		
	Original Budget	MONTH Dec-18	Y-T-D Dec-18	Y-T-D % Budget
	\$ 50,735	\$ -	\$ 25,321	49.9%
	60,000	-	\$ -	0.0%
	12,834	1,685	\$ 5,054	39.4%
	42,038	3,278	\$ 9,834	23.4%
	154,825	-	\$ -	0.0%
	-			
Total	\$ 320,432	\$ 4,963	\$ 40,209	12.5%

EDCTOWN SHOPPING CENTER

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget	Dec-19	Dec-19	% Budget
Expenditures:				
BUILDING MAINTENANCE	\$ 54,951	\$ 5,430	\$ 15,004	27.3%
ELECTRIC SERVICES	5,700	-	\$ 780	13.7%
INSURANCE - PROPERTY	13,000	-	\$ 9,976	76.7%
SPECIAL SERVICES	6,000	500	\$ 1,527	25.5%
	-			
Total EDC Town Center Expenditures	\$ 79,651	\$ 5,930	\$ 27,287	34.3%

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2018-19	FY 2018-19		
Original Budget	MONTH Dec-18	Y-T-D Dec-18	Y-T-D % Budget
\$ 29,920	\$ 5,498	\$ 16,727	55.9%
6,700	398	\$ 1,138	17.0%
8,500	-	\$ 11,139	131.0%
6,000	-	\$ 1,000	16.7%
-			
\$ 51,120	\$ 5,896	\$ 30,004	58.7%

EDC TOWN CENTER REDEVELOPMENT

	CURRENT FISCAL YEAR			
	BUDGET	ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D
	Original Budget	Dec-19	Dec-19	% Budget
Expenditures:				
ENGINEERING SERVICES	\$ -	\$ -	\$ -	
CONSTRUCTION	-		\$ -	
	-			
Total EDC Town Center Expenditures	\$ -	\$ -	\$ -	

PRIOR FISCAL YEAR			
BUDGET	FY ACTUAL		
FY 2018-19	FY 2018-19		
Original Budget	MONTH Dec-18	Y-T-D Dec-18	Y-T-D % Budget
		\$ -	
	-	\$ -	
-			
\$ -	\$ -	\$ -	

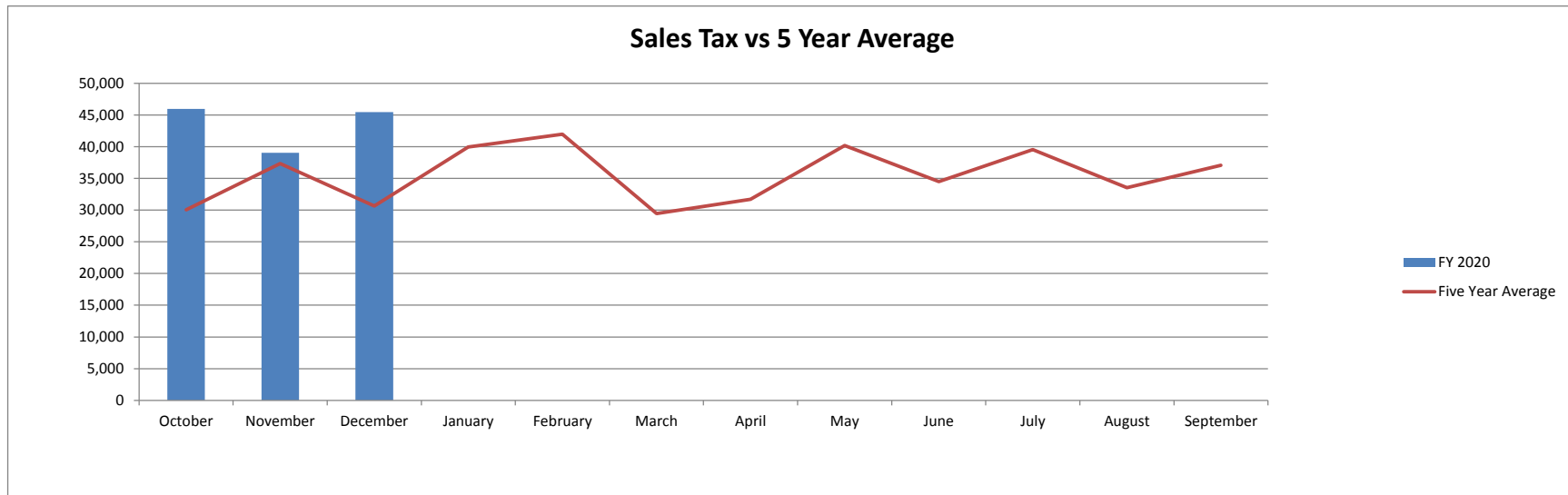
REVENUES AND EXPENDITURES - BUDGET AND ACTUAL
FY 2019-20 WITH PRIOR YEAR COMPARISON
FOR THE MONTH ENDED DECEMBER 31, 2019

EDC BOND RESERVE FUND

		CURRENT FISCAL YEAR			PRIOR FISCAL YEAR			
	BUDGET	ACTUAL			BUDGET	FY ACTUAL		
	FY 2019-20	MONTH	Y-T-D	Y-T-D	FY 2018-19	FY 2018-19		
	Original Budget				Original Budget	MONTH Dec-18	Y-T-D Dec-18	Y-T-D % Budget
Revenues:		Dec-19	Dec-19	% Budget				
INVESTMENT INCOME	2,000	148	\$ 498		-	220	\$ 576	
Total Revenues	\$ 2,000	\$ 148	\$ 498		\$ -	\$ 220	\$ 576	
Expenditures:								
ADMINISTRATION	\$ -	-	-			-	-	
Total Expenditures	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -	
Total Revenues Over (Under) Exp	\$ 2,000	\$ 148	\$ 498		\$ -	\$ 220	\$ 576	
	-	-	-					
Net Change in Fund Balance	\$ 2,000			\$ -	\$ -	\$ -		
Fund Balance Oct 1	124,586				\$ 121,999			
Ending Fund Balance	\$ 126,586				\$ 121,999			

EDC Sales Tax By Month

Year	October	November	December	January	February	March	April	May	June	July	August	September	Total
FY2020	\$ 45,962	\$ 39,056	\$ 45,450										\$ 130,468
FY2019	\$ 31,048	\$ 38,680	\$ 39,362	\$ 88,360	\$ 45,433	\$ 36,033	\$ 34,603	\$ 46,432	\$ 38,783	\$ 43,510	\$ 36,757	\$ 47,143	\$ 526,144
FY2018	\$ 34,607	\$ 38,169	\$ 28,985	\$ 31,808	\$ 54,501	\$ 31,672	\$ 41,253	\$ 43,121	\$ 36,295	\$ 41,089	\$ 39,590	\$ 29,697	\$ 450,787
FY2017	\$ 29,583	\$ 38,719	\$ 27,285	\$ 29,652	\$ 35,265	\$ 26,215	\$ 29,043	\$ 33,374	\$ 26,747	\$ 33,648	\$ 16,530	\$ 28,850	\$ 354,908
FY2016	\$ 31,046	\$ 39,712	\$ 32,662	\$ 25,293	\$ 38,669	\$ 29,196	\$ 26,505	\$ 38,181	\$ 27,906	\$ 28,195	\$ 29,231	\$ 30,459	\$ 377,055
FY2015	\$ 23,985	\$ 31,479	\$ 27,515	\$ 24,594	\$ 35,857	\$ 24,104	\$ 27,064	\$ 39,783	\$ 42,821	\$ 55,252	\$ 48,766	\$ 59,232	\$ 440,453
FY2014	\$ 21,990	\$ 29,867	\$ 31,661	\$ 22,458	\$ 32,594	\$ 23,228	\$ 26,412	\$ 31,319	\$ 25,832	\$ 23,976	\$ 28,866	\$ 22,659	\$ 320,861
FY2013	\$ 33,617	\$ 31,297	\$ 23,446	\$ 20,135	\$ 30,003	\$ 20,791	\$ 20,318	\$ 32,020	\$ 21,136	\$ 22,435	\$ 27,973	\$ 26,025	\$ 309,197
													\$ -



STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: JANUARY 28, 2020

AGENDA ITEM NUMBER: REGULAR SESSION ITEM IV.C.

SUBJECT

Consider approval of the minutes from the November 18, 2019 regular meeting

ORIGINATED BY

Rosie Ericson, Board Secretary

SUMMARY

Please see the attached minutes for your approval.

RECOMMENDATION

ATTACHMENTS

1.	2019_11.18 EDC Minutes	2019_11.18 EDC Minutes.pdf
----	------------------------	----------------------------

**ECONOMIC DEVELOPMENT CORPORATION MINUTES
BOARD OF DIRECTORS REGULAR MEETING
NOVEMBER 18, 2019 AT 7:00 PM
CITY COUNCIL CHAMBERS, 405 MUNICIPAL DRIVE**

I. CALL TO ORDER

President Mark Yeary called the meeting to order at 7:00 p.m.

II. ROLL CALL

Present: President Mark Yeary, Place 6; Cesar Guerra, Place 2; Andrew Schaeffer, Place 3; Mayor Pro Tem Lee, Place 5; April Coltharp, Place 6; **Absent:** Johnny Trevino, Place 1; Darold Tippey, Place 4; **Staff:** City Manager and EDC Executive Director George Campbell, Director of Planning and Economic Development Melissa Dailey; Director of Finance and Information Technology Lakeita Sutton and Board Secretary Rosie Ericson

III. REGULAR ITEMS

- A. Consider approval of the minutes from the September 24, 2019 regular meeting

Motion Approve. Action Approve the minutes from the September 24, 2019 regular meeting. Moved By Mayor Pro Tem Lee. Seconded By Coltharp. Motion passed unanimously.

- B. Review and accept the KEDC Financial Report for September 2019

Director of Finance and Information Technology Lakeita Sutton stated that, for the month of September 2019, the EDC Fund received \$47,327 in sales tax revenue, noting that the monthly financial reports also included detailed information on the TownCenter and Debt Service Funds. She added that across the combined EDC Funds, unaudited numbers showed FY2018–19 ending at a surplus of \$169,000.

Motion Approve. Action Approve the KEDC Financial Report for September 2019. Moved By Mayor Pro Tem Lee. Seconded By Coltharp. Motion passed unanimously.

- C. Review and accept the KEDC Financial Report for October 2019

Sutton stated that, for the first month of FY2019–20, the EDC Fund received \$45,962 in sales tax revenue, which exceeded the five-year average. She added that page 3 showed all revenues and expenditures across all EDC Funds, noting that the month ended in a surplus of \$12,593.

Motion Approve. Action Approve the KEDC Financial Report for October 2019. Moved By Coltharp. Seconded By Mayor Pro Tem Lee. Motion passed unanimously.

- D. Discuss and consider approval of Lease extension for Red's Roadhouse 1170 E. Kennedale Parkway

City Manager and EDC Executive Director George Campbell gave a brief overview of the lease-purchase agreement, noting that no changes were suggested at this

time and that staff recommended approval. President Mark Yeary noted that by keeping the term at 12 months, the Board could evaluate the rent more regularly.

Motion Approve. **Action** Approve a lease extension for Red's Roadhouse at the current rate for the next twelve months. **Moved By** Coltharp. **Seconded By** Mayor Pro Tem Lee. **Motion passed unanimously.**

IV. REPORTS AND ANNOUNCEMENTS

A. Chamber of Commerce report

Campbell stated that Representative Bill Zedler and Senator Beverly Powell would speak at the "State of the State" luncheon on January 20, that the next meeting of Board would be January 27, and that the recent golf tournament was a success.

B. Board member reports and announcements

There was some discussion regarding the potential of cancelling or rescheduling the December regular meeting date, as it falls on December 24.

C. Staff reports and announcements

Director of Planning and Economic Development Melissa Dailey stated that the construction plans submitted by Tru by Hilton we recently approved by staff, that a permit had been issued for grading and clearing, and full building plans were expected soon.

Dailey stated that, after reviewing comparable sales staff was recommending listing 7215 Bloxom Road at \$85,000; and 7224 Bloxom Road at \$75,000. Dailey was available to answer questions regarding properties owned by the EDC.

V. EXECUTIVE SESSION

THE EDC BOARD DID NOT RECESS TO EXECUTIVE SESSION AT THIS TIME.

A. The Economic Development Corporation (EDC) will meet in closed session pursuant to §551.072 of the Texas Government Code to deliberate the purchase, lease, or value of real property:

1. Discuss Lease extension for Red's Roadhouse 1170 E. Kennedale Parkway

VI. RECONVENE INTO OPEN SESSION, AND TAKE ACTION NECESSARY PURSUANT TO EXECUTIVE SESSION, IF NEEDED

VII. ADJOURNMENT

Motion Adjourn. **Action** Adjourn. **Motion By** Mayor Pro Tem Lee. **Seconded By** Tippey. **Motioned passed unanimously.**

President Yeary Adjourned the meeting at 7:18 p.m.

APPROVED:

ATTEST:

EDC PRESIDENT MARK YEARY

ROSIE ERICSON, BOARD SECRETARY

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: JANUARY 28, 2020

AGENDA ITEM NUMBER: REGULAR SESSION ITEM IV.D.

SUBJECT

Consider approval of the minutes from the January 7, 2020 special meeting

ORIGINATED BY

Rosie Ericson, Board Secretary

SUMMARY

Please see the attached minutes for your approval.

RECOMMENDATION

ATTACHMENTS

1.	2020_01.07 EDC Minutes	2020_01.07 EDC Minutes.pdf
----	------------------------	----------------------------

**ECONOMIC DEVELOPMENT CORPORATION MINUTES
BOARD OF DIRECTORS SPECIAL MEETING
JANUARY 7, 2020 AT 7:00 PM
CITY COUNCIL CHAMBERS, 405 MUNICIPAL DRIVE**

I. CALL TO ORDER

President Mark Yeary called the meeting to order at 7:00 p.m.

II. ROLL CALL

Present: President Mark Yeary, Place 6; Johnny Trevino, Place 1; Cesar Guerra, Place 2; Andrew Schaffer, Place 3; Darold Tippey, Place 4; Mayor Pro Tem Sandra Lee, Place 5; April Coltharp, Place 7 (*arrived at 7:05 p.m.*); **Staff:** EDC Executive Director George Campbell, Director of Planning and Economic Development Melissa Dailey, Administrative Assistant Rosie Ericson

III. EXECUTIVE SESSION

The EDC Board convened into Executive Session at 7:03 p.m.

A. PURSUANT TO §551.072 — *Deliberate the purchase, exchange, lease or value of real property:*

1. 7215 Bloxom Park Road
2. 600 W Kennedale Parkway

B. PURSUANT TO §551.087 — *(1) Deliberation regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or (2) to deliberate the offer of a financial or other incentive to a business prospect described by Subdivision (1):*

1. Potential incentives related to 600 W Kennedale Parkway

IV. RECONVENE INTO OPEN SESSION, AND TAKE ACTION NECESSARY PURSUANT TO EXECUTIVE SESSION, IF NEEDED

The EDC reconvened into open session at 7:40 p.m.

V. ADJOURNMENT

Motion Adjourn. **Action** Adjourn. **Motion By** Tippey. **Seconded By** Schaffer. **Motion passed unanimously.**

President Yeary Adjourned the meeting at 7:42 p.m.

APPROVED:

ATTEST:

EDC PRESIDENT MARK YEARY

ROSIE ERICSON, BOARD SECRETARY



KENNEDALE
Kennedale Economic
Development Corporation
www.cityofkennedale.com

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: JANUARY 28, 2020

AGENDA ITEM NUMBER: REGULAR SESSION ITEM IV.E.

SUBJECT

Consideration of a recommendation from the EDC To the City Council for the sale of EDC-owned property at 7215 Bloxom Park Road

ORIGINATED BY

Melissa Dailey, Director of Planning & Economic Development

SUMMARY

RECOMMENDATION

ATTACHMENTS



KENNEDALE
Kennedale Economic
Development Corporation
www.cityofkennedale.com

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: JANUARY 28, 2020

AGENDA ITEM NUMBER: REPORTS AND ANNOUNCEMENTS ITEM V.A.

SUBJECT

Chamber of Commerce report

ORIGINATED BY

George Campbell, City Manager

SUMMARY

At this time, Executive Director George Campbell, a member of the Kennedale Area Chamber of Commerce (KACC) Board of Directors, may provide updates and announcements from the Chamber.

RECOMMENDATION

ATTACHMENTS



KENNEDALE
Kennedale Economic
Development Corporation
www.cityofkennedale.com

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: JANUARY 28, 2020

AGENDA ITEM NUMBER: REPORTS AND ANNOUNCEMENTS ITEM V.B.

SUBJECT

Board member reports and announcements

ORIGINATED BY

SUMMARY

At this time, any member of the EDC Board of Directors may offer updates to the Board.

RECOMMENDATION

ATTACHMENTS

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: JANUARY 28, 2020

AGENDA ITEM NUMBER: REPORTS AND ANNOUNCEMENTS ITEM V.C.

SUBJECT

Staff reports and announcements

ORIGINATED BY

George Campbell, City Manager
Melissa Dailey, Director of Planning & Economic Development

SUMMARY

At this time, Executive Director George Campbell, Director of Planning and Economic Development Melissa Dailey, and/or any other staff member may offer updates to the Board.

RECOMMENDATION

ATTACHMENTS



KENNEDALE
Kennedale Economic
Development Corporation
www.cityofkennedale.com

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: JANUARY 28, 2020

AGENDA ITEM NUMBER: EXECUTIVE SESSION ITEM VI.A.1.

SUBJECT

7224 Bloxom Park Road

ORIGINATED BY

Melissa Dailey, Director of Planning & Economic Development

SUMMARY

RECOMMENDATION

ATTACHMENTS

STAFF REPORT TO THE BOARD OF DIRECTORS

MEETING DATE: JANUARY 28, 2020

AGENDA ITEM NUMBER: EXECUTIVE SESSION ITEM VI.B.1.

SUBJECT

Economic Development and Performance Agreement, Tax Abatement, and Chapter 380 Agreement with Compressed Air Systems for project located at Harris Corporation Addition, Block 1 Lot 1A2 (Linda Road)

ORIGINATED BY

Melissa Dailey, Director of Planning & Economic Development

SUMMARY

RECOMMENDATION

ATTACHMENTS